

# Personal Interest

Kimberly Zisk Marten

*The Public Use of Private Interest* Charles L. Schultze, 2010-12-01 According to conventional wisdom, government may intervene when private markets fail to provide goods and services that society values. This view has led to the passage of much legislation and the creation of a host of agencies that have attempted, by exquisitely detailed regulations, to compel legislatively defined behavior in a broad range of activities affecting society as a whole—health care, housing, pollution abatement, transportation, to name only a few. Far from achieving the goals of the legislators and regulators, these efforts have been largely ineffective; worse, they have spawned endless litigation and countless administrative proceedings as the individuals and firms on who the regulations fall seek to avoid, or at least soften, their impact. The result has been long delays in determining whether government programs work at all, thwarting of agreed-upon societal aims, and deep skepticism about the power of government to make any difference. Strangely enough in a nation that since its inception has valued both the means and the ends of the private market system, the United States has rarely tried to harness private interests to public goals. Whenever private markets fail to produce some desired good or service (or fail to deter undesirable activity), the remedies proposed have hardly ever involved creating a system of incentives similar to those of the market place so as to make private choice consonant with public virtue. In this revision of the Godkin Lectures presented at Harvard University in November and December 1976, Charles L. Schultze examines the sources of this paradox. He outlines a plan for government intervention that would turn away from the direct command and control regulating techniques of the past and rely instead on market-like incentives to encourage people indirectly to take publicly desired actions.

Beyond Self-Interest Jane J. Mansbridge, 1990-04-15 A dramatic transformation has begun in the way scholars think about human nature. Political scientists, psychologists, economists, and evolutionary biologists are beginning to reject the view that human affairs are shaped almost exclusively by self-interest—a view that came to dominate social science in the last three decades. In *Beyond Self-Interest*, leading social scientists argue for a view of individuals behavior and social organization that takes into account the powerful motivations of duty, love, and malevolence. Economists who go beyond economic man, psychologists who go beyond stimulus-response, evolutionary biologists who go beyond the selfish gene, and political scientists who go beyond the quest for power come together in this provocative and important manifesto. The essays trace, from the ancient Greeks to the present, the use of self-interest to explain political life. They investigate the differences between self-interest and the motivations of duty and love, showing how these motivations affect behavior in prisoners' dilemma interactions. They generate evolutionary models that explain how altruistic motivations escape extinction. They suggest ways to model within one individual the separate motivations of public spirit and self-interest, investigate public spirit and self-interest, investigate public spirit in citizen and legislative behavior, and demonstrate that the view of democracy in existing Constitutional interpretations is not based on self-interest. They advance both human evil and mothering as alternatives to self-interest, this last in a penetrating feminist critique of the contract model of human interaction.

Public Policy and Private Interest J.A. Chandler, 2016-12-08 Public Policy and Private Interest explains the complexities of the policy making process in a refreshingly clear way for students who are new to this subject. The key topics it explains are: How policy originates, is refined, legitimised, implemented, evaluated and terminated in the forms of theoretical models of the policy process; Which actors and institutions are most influential in determining the nature of policy; The values that shape the policy agenda such as ideology, institutional self-interest and resource capabilities; The outcome of policies, and why they succeed or fail; The main policy theories including the very latest insights from network theory and post-modernism; How national policy is influenced by globalization. The text is fully illustrated throughout with a broad range of national and international case studies on subjects such as the banking crisis, the creation of unitary authorities and global environmental policy and regulation. Combining both a clear summary of debates and theories in public policy and a new and original approach to the subject, this book is essential reading for students of public policy and policy analysis.

**Self-Interest before Adam Smith** Pierre Force, 2003-09-04 Self-Interest before Adam Smith inquires into the foundations of economic theory. It is generally assumed that the birth of modern economic science, marked by the publication of *The Wealth of Nations* in 1776, was the triumph of the 'selfish hypothesis' (the idea that self-interest is the motive of human action). Yet, as a neo-Epicurean idea, this hypothesis had been a matter of controversy for over a century and Smith opposed it from a neo-Stoic point of view. But how can the Epicurean principles of orthodox economic theory be reconciled with the Stoic principles of Adam Smith's philosophy? Pierre Force shows how Smith's theory refutes the 'selfish hypothesis' and integrates it at the same time. He also explains how Smith appropriated Rousseau's 'republican' critique of modern commercial society, and makes the case that the autonomy of economic science is an unintended consequence of Smith's 'republican' principles.

*Self-Interest* Kelly Rogers, 2014-02-04 Self-Interest discusses the reconciliation of inevitable self-concern with its manifest potential for harm. This anthology brings together the efforts of twenty three renown philosophers to address the matter of how to bring about such a reconciliation. The drive for self-preservation, as observed by Aquinas, is the first law of nature. With this self-love, however, comes the threat of the excessive love of self. Self-Interest brings into discussion the reconciliation of necessary self-concern with its manifest potential for harm. This anthology brings together the work of twenty-three important philosophers to address the question of how to bring about such a reconciliation. Contributors include: Democritus, Plato, Aristotle, Augustine of Hippo, Aquinas, Hobbes, Nicole, Mandeville, Butler, Hutcheson, Hume, Smith, Kant, Bentham, Mill, James, Nietzsche, Dewey, Rand, and Gauthier.

Self-Interest: Volume 14, Part 1 Ellen Frankel Paul, Fred Dycus Miller, Jeffrey Paul, 1997-05-28 '[T]he good man should be a lover of self.' Aristotle wrote. 'For he will both himself profit by doing noble acts, and will benefit his fellows ... '. Yet in much of contemporary moral philosophy, concern for one's own interests is considered a non-moral issue, while concern for the interests of others is paradigmatically moral. Indeed, a central issue in ethical theory involves the proper balance to be struck

between prudence and morality, between the pursuit of one's own good and the pursuit of the good of others. When deliberating over what action to take, should one weigh one's own interests more heavily than those of others? Or is it possible to accommodate both self-interest and regard for others, to show that we have self-regarding reasons for helping others? The twelve essays in this volume - written from a range of perspectives - address these questions and examine related issues.

Morality and Self-Interest Paul Bloomfield, 2008 The relationship between morality and self-interest is a perennial one in philosophy. For Plato, Hobbes, Kant, Aristotle, Hume, Machiavelli, and Nietzsche, it lay at the heart of moral theory. This text introduces the topic and looks at its place in philosophical history.

Self Interest and Public Interest in Western Politics Leif Lewin, 1991-04-11 Leif Lewin examines more than two hundred studies of democracy in action from seventeen countries, to address the question of whether Western politics is dominated by self-interest or public interest. - ;Is it self-interest or public interest that dominates Western politics? This question has been debated in many fields, and through the 1980s a consensus developed, supported by extensive research, that in their political decisions and actions people are largely motivated by self-interest, not by common good. In this book, combining in a novel way insights from different fields, including rational choice theory, political philosophy, and electoral research, Leif Lewin examines more than two hundred studies of democracy in action from seventeen countries. He looks at the behaviour and attitudes of voters, bureaucrats, and politicians in turn, and challenges the accepted wisdom. In his wide-ranging review of the literature he shows that people are in fact actuated by broader considerations than their own short-sighted interests: that they act politically 'in the shadow of the future'; that they find there are overwhelming reasons to try to contribute to the long-term common good. Professor Lewin shows, in short, that the plausible and prevalent theory that egoism rules simply don't match the facts. - ;Self-interest and public interest; Does the voter vote according to his pocket-book?; Are politicians vote-maximizers?; Are bureaucrats budget-maximizers?; Individual and collective rationality -

**Idioms of Self Interest** Jill Phillips Ingram, 2013-10-18 Idioms of Self-Interest uncovers an emerging social integration of economic self-interest in early modern England by examining literary representations of credit relationships in which individuals are both held to standards of communal trust and rewarded for risk-taking enterprise. Drawing on women's wills, merchants' tracts, property law, mock testaments, mercantilist pamphlets and theatrical account books, and utilizing the latest work in economic theory and history, the book examines the history of economic thought as the history of discourse. In chapters that focus on *The Merchant of Venice*, *Eastward Ho!*, and Whitney's *Wyll and Testament*, it finds linguistic and generic stress placed on an ethics of credit that allows for self-interest. Authors also register this stress as the failure of economic systems that deny self-interest, as in the overwrought paternalistic systems depicted in Shakespeare's *Timon of Athens* and Francis Bacon's *New Atlantis*. The book demonstrates that Renaissance interpretive formations concerning economic behaviour were more flexible and innovative than appears at first glance, and it argues that the notion of self-interest is a coherent locus of

interpretation in the early seventeenth century.

**Moving Beyond Self-Interest** Stephanie L. Brown, R. Michael Brown, Louis A. Penner, 2011-10-26 *Moving Beyond Self-Interest* is an interdisciplinary volume that discusses cutting-edge developments in the science of caring for and helping others. In Part I, contributors raise foundational issues related to human caregiving. They present new theories and data to show how natural selection might have shaped a genuinely altruistic drive to benefit others, how this drive intersects with the attachment and caregiving systems, and how it emerges from a broader social engagement system made possible by symbiotic regulation of autonomic physiological states. In Part II, contributors propose a new neurophysiological model of the human caregiving system and present arguments and evidence to show how mammalian neural circuitry that supports parenting might be recruited to direct human cooperation and competition, human empathy, and parental and romantic love. Part III is devoted to the psychology of human caregiving. Some contributors in this section show how an evolutionary perspective helps us better understand parental investment in and empathic concern for children at risk for, or suffering from, various health, behavioral, and cognitive problems. Other contributors identify circumstances that differentially predict caregiver benefits and costs, and raise the question of whether extreme levels of compassion are actually pathological. The section concludes with a discussion of semantic and conceptual obstacles to the scientific investigation of caregiving. Part IV focuses on possible interfaces between new models of caregiving motivation and economics, political science, and social policy development. In this section, contributors show how the new theory and research discussed in this volume can inform our understanding of economic utility, policies for delivering social services (such as health care and education), and hypotheses concerning the origins and development of human society, including some of its more problematic features of nationalism, conflict, and war. The chapters in this volume help readers appreciate the human capacity for engaging in altruistic acts, on both a small and large scale.

*Selfonomics: How Broadly-defined Self-Interest Explains Everything!* Anthony Gribin, 2015-12

**Weapons, Culture, and Self-interest** Kimberly Zisk Marten, 1997 Describes the effects of the fall of the Soviet Union on Soviet defense enterprise managers, examining what happens when the members of a political and economic elite of a well-established social system are confronted with radical change. In doing so, the author bridges the gap between political economy and international security perspectives on Russian defense industrial reform. Annotation copyrighted by Book News, Inc., Portland, OR

**News and the Human Interest Story** Helen MacGill Hughes, 1940 In this account of the growth of newspapers in modern, industrial society, Helen Hughes traces the development of a mass audience through analysis of the origins of the human interest story in the popular ballads of an earlier day. She shows how such commonly found interests as a taste for news of the town, ordinary gossip, and moving or gripping tales with a legendary or mythic quality have reflected the tastes of ordinary folk from the days of illiterate audiences to the present. She explains how these interests ultimately were combined with practical economic and political information to create the substance and demand for a popular press. In describing the rise and fall of newspaper

empires, each with their special readership attractions, Dr. Hughes shows how technological innovation and idiosyncratic creativity were used by owners to capture and hold a reading audience. Once this audience developed, it could be fed a variety of messages--beamed at reinforcing and maintaining both general and specific publics--as well as a view of the world consonant with that of the publisher and major advertisers. Hughes offers a persuasive argument for the continuing viability of this method for combined social control, instruction, and amusement captured by the association of news and the human interest story.

**Greed, Self-Interest and the Shaping of Economics** Rudi Verburg, 2018-03-15  
Since 2008, profound questions have been asked about the driving forces and self-regulating potential of the economic system, political control and morality. With opinion turning against markets and self-interest, economists found themselves on the wrong side of the argument. This book explores how the past of economics can contribute to today's debates. The book considers how economics took shape as philosophers probed into the viability of commercial society and its potential to generate positive-sum outcomes. It explains how dreams of affluence, morality and happiness were built upon human greed and vanity. It covers the bumpy road of the construction and reconstruction of this dream, exploring the debate on the foundations, conditions and limitations of the idea of the social utility of greed and vanity. Revisiting this debate provides a rich source of ideas in rethinking economics and the basic beliefs concerning our economic system today.

Beyond Self-interest Gregory R. Beabout, 2002  
Foundations of Economic Personalism is a series of three book-length monographs, each closely examining a significant dimension of the Center for Economic Personalism's unique synthesis of Christian personalism and free-economic market theory. In the aftermath of the momentous geo-political and economic changes of the late 1980s, a small group of Christian social ethicists began to converse with free-market economists over the morality of market activity. This interdisciplinary exchange eventually led to the founding of a new academic subdiscipline under the rubric of economic personalism. These scholars attempt to integrate economic theory, history, and methodology with Christian personalism's stress upon human dignity, humane social structures, and social justice. This volume presents the methodological and theoretical foundations for economic personalism through a detailed investigation of human action from two different, yet complementary perspectives: from the personalist perspective of Karol Wojtyla in the *Acting Person* (1969), and the free-market perspective of Ludwig von Mises in *Human Action* (1949). By comparing and contrasting the viewpoints of Wojtyla and Mises, the authors develop a comprehensive praxeology (i.e., a theory of human action) capable of analyzing human action from moral and economic perspectives. *Beyond Self-Interest* illustrates how a unified praxeology could encourage more sustained analysis of the moral dimensions of economic activity while simultaneously softening the utilitarian prejudice of contemporary economic analysis.

*Science in the Private Interest* Sheldon Krinsky, 2004  
How can an academic scientist honour knowledge for its own sake, while also using knowledge as a means to generate wealth? This text investigates the trends & effects of modern, commercialised academic science.

**Survey of Current Business**, 1947

Exploring the Psychology of Interest Paul J. Silvia, 2006-04-13

Psychologists have always been interested in interest, and so modern research on interest can be found in nearly every area of the field: Researchers studying emotions, cognition, development, education, aesthetics, personality, motivation, and vocations have developed intriguing ideas about what interest is and how it works. Exploring the Psychology of Interest presents an integrated picture of how interest has been studied in all the wide-ranging areas of psychology. Using modern theories of cognition and emotion as an integrative framework, Paul Silvia examines the nature of interest, what makes things interesting, the role of interest in personality, and the development of peoples idiosyncratic interests, hobbies, and avocations. His examination reveals deep similarities between seemingly different fields of psychology and illustrates the profound importance of interest, curiosity, and intrinsic motivation for understanding why people do what they do. The most comprehensive work of its kind, Exploring the Psychology of Interest will be a valuable resource for student and professional researchers in cognitive, social, and developmental psychology.

*Your Federal Income Tax for Individuals ,2011*

Beyond Self-Interest Krzysztof Pelc,2022-05-09 A provocative retelling of the workings of self-interest in contemporary market society, which claims the world increasingly belongs to passionates, obsessives, and fanatics: those who do things for their own sake, rather than as means to other ends. In our capitalist market society, we have come to accept that the way to get ahead is through strong will, grit, and naked ambition. This belief has served us well: it has contributed to making our affluent societies affluent. But does the premise still hold? As Krzysztof Pelc argues in *Beyond Self-Interest*, this default assumption no longer captures reality. There is a limit to the returns of calculation, planning, and resolve, and in a growing number of settings, this limit has been reached. The true idols of market society, he contends, are those who disavow their self-interest, or at least appear to do so: eco-conscious entrepreneurs, media moguls with a mission, and modern-day artisans catering to a well-educated and ever more socially conscious population of consumers. Increasingly, those who prosper do so by spurning prosperity, or by convincing others that they are instead pursuing purpose, passion, love of craft-anything but their own self-advancement. This is the paradox of intention, and it is increasingly defining our lives. Pelc tells the story of this paradox from its unlikely emergence among a group of British thinkers in the early 19th century to its development over the next two centuries, as it was successively picked up by philosophers, novelists, social scientists, and, ultimately, capitalists themselves. All of whom arrived at a common realization: the appearance of disinterest pays, but only if it is believable-which presents the self-interested among us with a tricky problem. Drawing on three centuries of thought about commercial society and the people living in it, this richly researched account of the cycles of capitalism does not naively suggest that we should reject the market. Rather, it calls on us to treat economic growth once more as its earliest theorists did: as a formidable tool of human development, instead of an end in itself.

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