

# Web Demo

iSafe

*Demo Guru: the Credible Voice of the Technical Sale* Alessio Lolli, 2021-01-14 No more than today, in the era of cloud technologies and social distancing, could the old saying “people buy from people” be more appropriate. Demo Guru focuses on bringing the human aspect back into the world of technical sales by establishing a perfect connection between Sales, Presales, and Prospective Customers as a key driver to unbeatable win rates. Profiting from years of experience in demonstrating enterprise software across the globe, this handbook is the Holy Grail for any experienced or novice Sales Engineer who passionately takes pride in evangelizing software solutions. Demo Guru provides all the essential tools to master the Presales profession to excellence. Provocative case studies, factual tips, and humorous true stories from the fields navigate best practices and new trends with the immutable goal of establishing Presales consultants as the trusted side of any sales process. From soft skills development to engaging audience interactions, this guide offers insightful information and innovative techniques necessary to excel at the most typical day-in-the-life Presales activities, including RFP responses, web demonstrations, and road-show demo marathons. It also provides intriguing insights on how to evolve the traditional Presales experience to serve the needs of Product Management, Marketing, R&D, and Sales Enablement. Demo Guru is a testament to the highly rewarding profession of Sales Engineering for any consultative sales fanatic and the critical function it represents for any software organization.

**Adaptive Hypermedia and Adaptive Web-Based Systems** Wolfgang Nejdl, Judy Kay, Pearl Pu, Eelco Herder, 2008-07-18 Adaptive Hypermedia has emerged as an important area of both academic and deployed research. It encompasses a broad range of research that will enable personalized, adaptive hypermedia systems to play an even more effective role in people’s lives. The Web has enabled the widespread use of many personalized systems, such as recommenders, personalized filters and retrieval systems, e-learning systems and various forms of collaborative systems. Such systems have been widely deployed in diverse domains such as e-Commerce, e-Health, e-Government, digital libraries, personalized travel planning as well as tourist and cultural heritage services. They are particularly promising for users with special needs. The exciting possibilities of such deployed adaptive hypermedia systems rely on research progress in a broad range of areas such as: user profiling and modeling; acquisition, updating and management of user models; group modeling and community-based profiling; recommender systems and recommendation strategies; data mining for personalization; the Semantic Web; adaptive multimedia content authoring and delivery; ubiquitous computing environments and Smart Spaces; personalization for the plethora of mobile devices, such as PDAs, mobile phones and other hand-held devices; and pragmatics such as privacy, trust and security. Empirical studies of adaptive hypermedia and Web systems are also critical to informing future directions. The Adaptive Hypermedia conferences have become the major forums for the scientific exchange and presentation of research results on adaptive hypermedia and adaptive Web-based systems.

**Advances in Web-Based Learning -- ICWL 2003** Wanlei Zhou, Paul Nicholson, Brian Corbitt, Joseph Fong, 2003-09-09 The 2 International Conference on Web-Based Learning (ICWL 2003) took place in Melbourne, Australia. ICWL 2003 followed the tradition of the successful ICWL 2002 held in Hong Kong and aimed at providing an in-depth study of the technical and pedagogical issues, as well as incorporating management issues of Web-based learning. Additionally, there was a focus on issues of interest to the learner, offering the optimal Web based learning environment to achieve high academic results. The University organized this conference in conjunction with the Hong Kong Web Society, to provide a forum which gathered educators, researchers, technologists and implementers of Web-based learning from around the world to discuss, collaborate and advance all relevant issues pertaining to this area of research. The main focus of ICWL 2003 was on the most critical areas of Web-based learning, in particular, Web-based learning environments, virtual universities, pedagogical issues related to Web-based learning, multimedia-based e-learning, interactive e-learning systems, intelligence in on-line education, e-learning solutions, CSCL, and authoring tools for e-learning. In total, the conference received 118 papers from researchers and practitioners from 13 countries. Each paper was reviewed by at least three internationally renowned referees. Papers were rigorously examined and selected based on their originality, significance, correctness, relevance, and clarity of presentation. Among the high-quality submissions, 50 papers were accepted and included in the proceedings. Later, the proceedings editors will recommend that some high-quality papers from the conference be published in a special issue of an international journal.

**Rocket Surgery Made Easy** Steve Krug, 2009-12-08 It's been known for years that usability testing can dramatically improve products. But with a typical price tag of \$5,000 to \$10,000 for a usability consultant to conduct each round of tests, it rarely happens. In this how-to companion to *Don't Make Me Think: A Common Sense Approach to Web Usability*, Steve Krug spells out a streamlined approach to usability testing that anyone can easily apply to their own Web site, application, or other product. (As he said in *Don't Make Me Think*, It's not rocket surgery.) Using practical advice, plenty of illustrations, and his trademark humor, Steve explains how to: Test any design, from a sketch on a napkin to a fully-functioning Web site or application Keep your focus on finding the most important problems (because no one has the time or resources to fix them all) Fix the problems that you find, using his The least you can do approach By paring the process of testing and fixing products down to its essentials (A morning a month, that's all we ask), *Rocket Surgery* makes it realistic for teams to test early and often, catching problems while it's still easy to fix them. *Rocket Surgery Made Easy* adds demonstration videos to the proven mix of clear writing, before-and-after examples, witty illustrations, and practical advice that made *Don't Make Me Think* so popular.

**Artificial Intelligence with Microsoft Power BI** Jen Stirrup, Thomas J. Weinandy, 2024-03-28 Advance your Power BI skills by adding AI to your repertoire at a practice level. With this practical book, business-oriented software engineers and developers will learn the terminologies, practices, and strategy necessary to successfully incorporate AI into your business intelligence estate. Jen Stirrup, CEO of AI and BI leadership consultancy Data Relish, and Thomas Weinandy, research economist at Upside, show you how to use data already available to your organization. Springboarding from the skills that you already possess, this book adds AI to your organization's technical capability and expertise with Microsoft Power BI. By using your conceptual knowledge of BI, you'll learn how to choose the right model for your AI work and identify its value and validity. Use Power BI to build a good data model for AI Demystify the AI terminology that you need to know Identify AI project roles, responsibilities, and teams for AI Use AI models, including supervised machine learning techniques Develop and train models in Azure ML for consumption in Power BI Improve your business AI maturity level with Power BI Use the AI feedback loop to help you get started with the next project

**Web Design & Development** Nicolae Sfetcu, A guide for developing web sites by means of conceptualization, planning, modeling, and execution of electronic media delivery via Internet. Web development is a broad term for any activities related to developing a web site for the World Wide Web or an intranet. This can include e-commerce business development, web design, web content development, client-side/server-side coding, and web server configuration. However, among web professionals, web development usually refers only to the non-design aspects of building web sites, e.g. writing markup and coding. Web development can range from developing the simplest static single page of plain text to the most complex web-based internet applications, electronic businesses, or social network services. Web design is a process of conceptualization, planning, modeling, and execution of electronic media delivery via Internet in the form of Markup language suitable for interpretation by Web browser and display as Graphical user interface (GUI).

**Oracle Application Server 10g** Erin Mulder, Rob Harrop, Jan Machacek, Michael Wessler, 2004-09-06 \* Only in-depth guide on the market focused purely on telling J2EE developers exactly what they need to know to get their J2EE applications up and running on Oracle AS 10g. \* Covers the very latest release and provides tons of tips/workarounds compiled by an expert author during numerous projects. \* Compares and contrasts the Oracle AS 10g implementation to other J2EE application servers (particularly WebLogic, WebSphere and JBoss), taking advantage of the experience many readers already have with those products. This makes it an ideal book for anyone migrating to 10G from another app server.

*Creating Family Web Sites For Dummies* Janine Warner, 2005-01-07 Nearly seven million individuals in the U.S. currently maintain their own Web sites, and family sites are becoming an increasingly popular way to share family photos, news, and history. Includes step-by-step instructions and templates for a variety of family site projects, including sites focused on new babies, weddings, family reunions and other get-togethers, kids' hobbies and activities, and genealogical history. The CD-ROM is loaded with pre-designed Web site templates and trial versions of popular software programs, including Photoshop elements, Dreamweaver, Paint Shop Pro, and Family Tree Maker.

i-SAFE Internet Life Skills Activities iSafe,2010-06-03 Easy-to-use guide to help teens and young adults develop their Internet skills while keeping safe In today's world, such ordinary tasks as bill paying, shopping and applying for jobs are accomplished via the Internet. Developed by i-SAFETM, the leading nonprofit organization dedicated to Internet safety education, this important resource shows students in grades 9-12 (and their parents and teachers) the right way to accomplish everyday activities online, while maintaining personal safety and computer security. Shows teens how to safely use the Internet for social networking, buying and selling, applying for college , and more Clearly explains how to avoid dangerous, inappropriate, or unlawful online behavior From i-SAFETM the organization dedicated to Internet safety education This must-have book is designed to empower youth and steer them towards safe and responsible Internet experiences.

**Hands-On Artificial Intelligence on Amazon Web Services** Subhashini Tripuraneni,Charles Song,2019-10-04 Perform cloud-based machine learning and deep learning using Amazon Web Services such as SageMaker, Lex, Comprehend, Translate, and Polly Key FeaturesExplore popular machine learning and deep learning services with their underlying algorithmsDiscover readily available artificial intelligence(AI) APIs on AWS like Vision and Language ServicesDesign robust architectures to enable experimentation, extensibility, and maintainability of AI appsBook Description From data wrangling through to translating text, you can accomplish this and more with the artificial intelligence and machine learning services available on AWS. With this book, you'll work through hands-on exercises and learn to use these services to solve real-world problems. You'll even design, develop, monitor, and maintain machine and deep learning models on AWS. The book starts with an introduction to AI and its applications in different industries, along with an overview of AWS artificial intelligence and machine learning services. You'll then get to grips with detecting and translating text with Amazon Rekognition and Amazon Translate. The book will assist you in performing speech-to-text with Amazon Transcribe and Amazon Polly. Later, you'll discover the use of Amazon Comprehend for extracting information from text, and Amazon Lex for building voice chatbots. You will also understand the key capabilities of Amazon SageMaker such as wrangling big data, discovering topics in text collections, and classifying images. Finally, you'll cover sales forecasting with deep learning and autoregression, before exploring the importance of a feedback loop in machine learning. By the end of this book, you will have the skills you need to implement AI in AWS through hands-on exercises that cover all aspects of the ML model life cycle. What you will learnGain useful insights into different machine and deep learning modelsBuild and deploy robust deep learning systems to productionTrain machine and deep learning models with diverse infrastructure specificationsScale AI apps without dealing with the complexity of managing the underlying infrastructureMonitor and Manage AI experiments efficientlyCreate AI apps using AWS pre-trained AI servicesWho this book is for This book is for data scientists, machine learning developers, deep learning researchers, and artificial intelligence enthusiasts who want to harness the power of AWS to implement powerful artificial intelligence solutions. A basic understanding of machine learning concepts is expected.

*The Semantic Web: ESWC 2012 Satellite Events* Elena Simperl,Barry Norton,Dunja Mladenic,Emanuele Della Valle,Irini Fundulaki,Alexandre Passant,Raphaël Troncy,2015-04-20 This book constitutes the thoroughly refereed post-proceedings of the satellite events of the 9th International Conference on the Semantic Web, ESWC 2012, held in Heraklion, Crete, Greece, in May 2012. This volume contains 49 full papers and 13 short papers describing the posters and demonstrations. (SUGGESTION/ HELP needed).

*WebEx Web Meetings For Dummies* Nancy Stevenson,2005-02-18 More than 11,000 customers-ranging from independent consultants to large corporations-use WebEx online services to decrease the cost and increase the effectiveness of meetings, presentations, conferences, support, and training Input from WebEx has enriched the book with actual examples and case studies of how individuals, small businesses, and large corporations are making use of the WebEx services

*Joint Warrior Interoperability Demonstration 1997* ,1997

**Website Hosting and Migration with Amazon Web Services** Jason Nadon,2017-05-08 Understand the steps necessary to host your website using the Amazon Web Services (AWS) platform. You will be able to set up your website for the first time or migrate your existing website. Explore scenarios, considerations, and steps for three types of websites, including hosting a static website, a content management system (CMS) based website, and a full-featured enterprise level website. Topic areas such as content storage in S3, compute resources in EC2, Route53 DNS Management, email services setup using Simple Email Service as well as strategies for high availability, fault tolerance, and website maintenance are covered. Website Hosting and Migration with Amazon Web Services is organized in a way that allows you to start with simple concepts using AWS core services that allow you to build knowledge and confidence using AWS services while exploring the latest technology on this ever-updating platform. Using AWS to host your website offers you more control over your infrastructure, content delivery, and ability to scale to fit your website needs. It's time to take control and take your website to the next level. This engaging resource: Explains how to use the Amazon Web Services Free Tier to evaluate the platform for hosting your website Walks you through the setup and migration steps for three unique and popular web hosting scenarios Delivers hands-on experience with base concepts that can be built upon to grow and improve your website infrastructure Provides sample resources to test and understand the setup process fully What You'll Learn Evaluate Amazon Web Services (AWS) offered on the platform that may benefit your website Set up and maintain three unique types of websites using AWS core services, enabling you to gain a deeper understanding of what is capable for your website or future projects Select AWS services that can improve performance and control of your website Use AWS RDS to deliver a redundant database solution for your website Manage DNS, domain registration, and transfers in AWS Use CloudFront to deliver content efficiently on a global scale Who This Book Is For Small business owners, webmasters, freelance web designers, and others looking to have more control over their web content, save money by using a platform that charges for just the services you use, or grow the stability of their website by making it highly available, fault tolerant, and easily deployed; those looking to learn more about AWS Web Hosting options in general.

*Lucene in Action* Otis Gospodnetic,Erik Hatcher,Michael McCandless,2010-07-08 When Lucene first hit the scene five years ago, it was nothing short of amazing. By using this open-source, highly scalable, super-fast search engine,developers could integrate search into applications quickly and efficiently.A lot has changed since then-search has grown from a nice-to-have featureinto an indispensable part of most enterprise applications. Lucene now powerssearch in diverse companies including Akamai, Netflix, LinkedIn,Technorati, HotJobs, Epiphany, FedEx, Mayo Clinic, MIT, New ScientistMagazine, and many others. Some things remain the same, though. Lucene still delivers high-performancesearch features in a disarmingly easy-to-use API. Due to its vibrant and diverseopen-source community of developers and users, Lucene is relentlessly improving,with evolutions to APIs, significant new features such as payloads, and a huge increase (as much as 8x) in indexing speed with Lucene 2.3. And with clear writing, reusable examples, and unmatched advice on bestpractices, Lucene in Action, Second Edition is still the definitive guide todeveloping with Lucene. Purchase of the print book comes with an offer of a free PDF, ePub, and Kindle eBook from Manning. Also available is all code from the book.

**ENC Focus ,**

**Ancient Greece from Homer to Alexander** Joseph Roisman,2011-12-19 With fresh, new translations and extensive introductions and annotations, this sourcebook provides an inclusive and integrated view of Greek history, from Homer to Alexander the Great. New translations of original sources are contextualized by insightful introductions and annotations Includes a range of literary, artistic and material evidence from the Homeric, Archaic and Classical Ages Focuses on important developments as well as specific themes to create an integrated perspective on the period Links the political and social history of the Greeks to their intellectual accomplishments Includes an up-to-date bibliography of seminal scholarship An accompanying website offers additional evidence and explanations, as well as links to useful online resources

Web Design Thomas A. Powell,2000 This book presents new and experienced Web designers with a healthy dose of theory combined with practical examples that demonstrate the theories discussed. Each aspect of Web site creation is given comprehensive coverage, from planning to building.

*The Semantic Web* Bo Leuf,2006-02-22 The Semantic Web is an idea of World Wide Web inventor Tim Berners-Lee that the Web as a whole can be made more intelligent and perhaps even intuitive about how to serve a users needs. Although search engines index much of the Web's content, they have little ability to select the pages that a user really wants or needs. Berners-Lee foresees a number of ways in which developers and authors, singly or in collaborations, can use self-descriptions and other techniques so that the context-understanding programs can selectively find what users want. The Semantic Web: Crafting Infrastructure for Agency presents a more holistic view of the current state of development and deployment. This a

comprehensive reference to the rapidly developing technologies, which are enabling more intelligent and automated transactions over the internet, and a visionary overview of the implications of deploying such a layer of infrastructure. A through examination of the Semantic Web, including the following topics: web information management, languages and protocols, application and tools, and collaboration and agency. A unique volume of practical information, in-depth analysis, conceptual overviews and contextual material from professionals in the field. Features appendices of technical terms and glossary, Semantic Web resources, intellectual property issues and lists of elements. This is essential reading for engineers, web developers and industry professionals wishing to enhance their knowledge of recent developments. Management staff, lecturers. postgraduate and undergraduate students will also find this book appealing.

**Web Engineering** Boualem Benatallah,Fabio Casati,Gerti Kappel,Gustavo Rossi,2010-06-30 The LNCS series reports state-of-the-art results in computer science research, development, and education, at a high level and in both printed and electronic form. Enjoying tight cooperation with the R&D community, with numerous individuals, as well as with prestigious organizations and societies, LNCS has grown into the most comprehensive computer science research forum available. The scope of LNCS, including its subseries LNAI and LNBI, spans the whole range of computer science and information technology including interdisciplinary topics in a variety of application fields. In parallel to the printed book, each new volume is published electronically in LNCS Online.

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