

Real Estate 10

Jennifer Webb

10 Tips and Tricks Aaron Adams,2012-07-18

Real Estate Recession Riches - Top 10 Real Estate Investing Tips That Don't Suck! Cory Boatright,2013-02 Allow me to share my story with you. My name is Cory Boatright. I am 35 years old and since my early twenties I have started, run, or been directly involved with almost 40 different companies. I have sold everything from Ginsu knives on eBay, Kirby vacuum cleaners door-to-door, all the way to \$50,000 high-end electronics Online. Out of the forty-something companies only TWO of them ever proved to be worthwhile endeavors. The other thirty-eight I decided to call business therapy. Interestingly enough, both of the successful companies harnessed the power of the Internet to make their profits. After bringing in almost 4 million dollars in sales from my first start-up. I sold it and directed my passion to the world of real estate investing. Why real estate? Well, most of my affluent customers in my first business owned real estate so I knew there was something to be learned in that industry. I was a complete novice to it And...oh...by the way before I forget...did I mention that I didn't even graduate from high school? Apparently my drive to succeed coupled with my persistence to not fail clouded my judgment of the value of a formal education. So instead, I settled for a G.E.D. I'm not looking for any pity-party. I just mentioned this to demonstrate that if a highschool dropout can make it, the doors are open for just about anyone else to do it too. Now fast forward a bit into my real estate experiences. I started out being a bird dog which means I was out finding good deals on properties and getting paid a finders fee for it. That fee was usually \$500 - \$1,500. After I learned how much money the investor was making selling the houses I was bringing him, I quickly learned how to assign, wholesale and flip distressed properties. That brought in checks anywhere from \$3,000 - \$10,000. Not bad, but I had a hunch those properties were worth a lot more after they were fixed up. So I decided to put together a skeleton rehab crew and thought I would make \$15,000 - \$30,000 per deal, but I was sadly mistaken. My rehab attempts ended up being more of a mirage instead of a real profit center. My \$30,000 paydays actually came out to be more around \$17,500 after considering all the contractor frustrations, material costs, labor, marketing, selling and other holding costs. Needless to say I had more fun assigning contracts. It wasn't until around 2004 that I stumbled my way through a short sale and I made over \$30,000 on that deal! That was the most money that I had ever made on one single real estate transaction. I couldn't believe the lender would accept less than what was owed for a payoff. I was immediately hooked and quickly learned everything possible about the short sale process. The more I learned about Short Sales, the more I was asked by other investors to partner on deals. I quickly became known as the local go-to guy for doing short sales. Other investors continually asked me how they too could learn to do what I was doing. So after being asked by numerous fellow investors to teach and coach them on the subject, I decided to dive in head first and write my first information product/home study course. What I discovered in real estate investing was something I never expected. Not only was the short sale niche secretive, but the entire industry. And the real truth was shared only amongst a small, tight knit group of investors, but not anymore. I've cornered the top dogs in their niche of real estate investing and forced them to talk. When you finish reading Real Estate Recession Riches you are going to be smarter and wiser newbie or advanced real estate investor. Period. Remember... be a servant, Cory Boatright Cory Boatright is a flat out ge

The Top 10 Real Estate Investing Tips and Tricks Every Real Estate Agent and Broker Needs to Know Dexter Godfrey,2010-09-21 Discover top real estate investing tips. tricks and tools used by high-performance professionals including:- The proper way to use the MLS to find deals fast...- The difference between a plan and a strategy...- Expecting immediate results versus Reality...- How to do deals with no money or credit of your own...- How to find your first deal quickly and profitably...And Much more...Award-winning Real Estate Broker, Investor and National Trainer, Dexter Godfrey, shares some of his most valuable insights in this AQuickReadBook(tm).On many occasions Dexter was recognized as the regional real estate Rookie of the Year. He received countless sales production awards and has been ranked in the top 5% of real estate agents in America. But Dexter still didn't find the wealth he sought.After many unpredictable years of receiving his lean commission checks at the closing table and observing his real estate investor clients getting the lion's share of the deal, Dexter had a revelation. He finally saw the need to expand his own real estate portfolio by making real estate investing a major part of his business.Over the years Dexter has had the opportunity of working with some of the greatest real estate minds in the world. In addition to actively investing in real estate and land development, Dexter is a nationally known speaker and director of training and career development for the largest privately held real estate company in America, Long & Foster Realtors.With the heart of a leader and the stamina of an eagle, Dexter devotes his time to empowering agents to succeed in real estate by teaching them to build their wealth from their current financial condition. Additional information is available at his website: www.DexterGodfrey.com

10 Other Real Estate Investments Michael Lantrip,2019-08-26 Find what you were meant to do. This book should be the first one you read about Real Estate Investing. One of these Platforms could be perfect for you. Buy And Hold is not always the best business model, but you could still be a very successful Real Estate Investor, starting with \$3,000 or \$300,000. Begin your journey here.

10 Strategies to Purchase Property Post-Pandemic Andrew Lieb, „Esq Mph Lieb,Lauren Lieb,2021-06-23 For anyone thinking about investing in real estate today, you need to read 10 Strategies to Purchase Property Post-Pandemic. It gives you all the essential legal information, insightful industry concepts, and practical pro-tips that you need to make your next deal. You will learn how to evaluate, negotiate, and close your next acquisition target. Don't wait another second before you get started. During the pandemic, The Lieb Cast took the opportunity to write a book, 10 Strategies to Purchase Property Post-Pandemic: The Ultimate Guide to Real Estate Investing. As real estate people, we quickly realized that the pandemic was a great disrupter to real estate, and it would cause investment opportunities to appear everywhere. Initially, it caused city-dwellers to escape to the suburbs and countryside, which deflated the city's real estate valuations and boomed prices everywhere else. Then, distressed properties popped when the federal and state moratoriums on foreclosures and evictions ran their course and the floodgates opened exposing the 1 in 5 renters behind on rent and just over 10 million homeowners behind on mortgage payments. We knew that everyone, everywhere, would want to get in on the real estate game. Yet, simply writing a check is not how it's done, unless you plan to go broke. Real estate investing takes a tremendous amount of knowledge and skills. Dumb luck can only get you so far. Unfortunately, other books in the marketplace lacked the substance that investors craved and required. So, we set out to fill that gap in the marketplace. This book is different. It details everything that an investor needs to know from the time that they say I want to invest to the moment that they close on their purchase. It starts by helping the investor to set their bottom line, both emotionally and with hard numbers, and it ends by teaching the investor how to craft a business plan so that they can start investing today. In the middle, we include countless negotiating skills, legal lessons, and plain-English explanations of each key contractual clause that must be negotiated when purchasing real estate. While this book was written for the post-pandemic time-period, the skills that it delivers are timeless. Every real estate investor needs to read this book. It will quickly become their ultimate go-to guide and desk reference. About The Lieb Cast Andrew and Lauren are partners in life, both professionally and personally. They are thought-leaders, educators, and entrepreneurs. They operate a law firm, a licensed real estate school, and a compliance company. Together, the Liebs also host a weekly podcast, The Lieb Cast, which discusses how current events impact real estate and business. They are highly-educated and articulate real estate professionals who have the unique ability to share their expertise in an understandable language that every listener and reader can grasp and benefit from. They make the technical palatable.

Commercial Real Estate Jennifer Webb,2016-07-07 Commercial Real Estate: 10 Questions and Answers & 10 Step Checklist To Success This Book on Commercial Real Estate answers 10 of the most asked questions that potential realtors, brokers, consumers, job seekers, and property investors alike ask when considering buying and/or selling any kind of real estate. Some opportunities surrounding real estate commercial properties and buildings are the options of becoming a licensed realtor, financial consultant, or investor. In this in-depth, yet easy to understand manual, you will learn CRE basics and the answers to 10 of the most asked questions concerning realtors, loans, and buying or selling Commercial Real Estate! Consider this book an introduction into Commercial Real Estate that is for Realtors, Agents, and Brokers. It is also a consumer's easy to understand real estate guide! Extra page for notes. Bonus: Commercial Real Estate: 10 Step Checklist To Success Here Are The 10 Questions & Answers Included, as follows: 1. What Does Commercial Real Estate Mean? 2. How Does Commercial Real Estate Work? 3. How Do Commercial Real Estate Investments, Trust Financing, And CRE Loans Work? 4. What Does Commercial Real Estate 'NNN' Mean? 5. What Is A Commercial Real Estate License? 6.

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Do This, Not That! Michael Lantrip,2024-01-10 In Real Estate Investing, your success is determined 100% by your decisions. Bad decisions can ruin a good investment. Good decisions can save a bad investment. Read 10 stories of failure, then read the same 10 stories resulting in success, with different decisions being made. You'll know these things when you have 15 years experience, but you can learn them now.

Defensive Real Estate Investing William Bronchick,Gary Licata,2007-05-15

Who Wants to Be a Real Estate Success Story Rodney Miller,2017-10 Rodney Miller interviews 10 real estate investors that have very different approaches to building wealth. From flipping houses to buy and hold rental properties, you'll learn the fascinating world of real estate strategies.

Are You Dumb Enough to Be Rich? G. William BARNETT II,2008-01-30 No investment strategy has created more millionaires than real estate... even in less-than-stellar markets. This new edition of the bestselling *Are You Dumb Enough to Be Rich?* empowers readers to take their first steps toward real estate investing. The book walks readers through a special 120-day plan for starting down the road to real estate wealth. Barnett gives readers the information and resources they need to find the neighborhoods with the most potential, avoid the common pitfalls of real estate investment, and build personal and professional credibility. The new edition includes exciting trends and opportunities to take advantage of, changes in specific state laws... even ways to actually profit from a downturn! In addition, the book now includes Barnett's new "Hot Mapping" system for figuring out where to invest. Too many real estate books focus on stories and unrealistic examples of how other people became rich. *Are You Dumb Enough to Be Rich?* offers real strategies for people wishing to make smart, low-risk investments. Straightforward and easy-to-follow, this book demonstrates that anyone can make money- lots of it!- in real estate.

Real Estate Investing 101 H. Richard Steinhoff,2015-07-20 Interested in Foreclosures? Don't make a move before reading this book. The world of foreclosures is a legal minefield. There are so many ways to get in trouble. You need to have a high level of knowledge and a strategy to succeed. This book will provide that for you. It will cover all the details of foreclosures, and how they affect homeowners, as well as providing tips on buying foreclosures. You will learn things like.....

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The Top 10's of Real Estate Larry Shakman,2023-08-15 The Top 10's of Real Estate is an irreplaceable collection of the 32 most valuable real estate top 10 lists you can access. Every page in this book will give you important insight into how your real estate counterpart thinks, and how to get the real estate deal done. Larry Shakman, also known as The Real Estate Therapist, has released *The Top 10's of Real Estate* to give a unique perspective, and insight into the way sellers, buyers, investors and real estate agents think about buying, selling, and investing in real estate. Some of the chapters include topics like Chapter 28, The Top 10 Things that Influence a Home Buyer, or Chapter 4, The Top 10 Reasons Buyers and Sellers Get into Legal Disputes, and Chapter 11, The Top 10 Things That Happen When You Overprice Your Home. The book is a literal goldmine of information the author has gained over a long and successful 22 year career in the real estate industry. The Top 10's of Real Estate is a comprehensive guide that provides readers with 32 top 10 real estate lists that will put money in their pocket when they buy, sell, or invest in real estate. Each chapter is packed with commentary and key points from many top professionals in the real estate industry. The Top 10's of Real Estate also includes many valuable links to additional free real estate information and services for sellers, buyers, investors and real estate agents. As the author states, I'm excited to share the insight, strategies and tips that I've learned over my 22 year career in the real estate industry with sellers, buyers, investors, and real estate agents. Whether you are a first-time home buyer, moving up to that forever dream home, or investing in your first real estate project, *The Top 10's of Real Estate* will prove to be a valuable source of real estate information.

How to Invest in Real Estate Brandon Turner,Joshua Dorkin,2018-10-31 Over the many years that we've been serving real estate investors, one of the most asked questions on our site has been, How Do I Get Started in Real Estate Investing? New investors will love the fundamentals and even experienced investors will appreciate the high-level view of strategies they may have never even considered. Don't let some guru tell you what the right path is for you. Read *How to Invest in Real Estate* and see all the paths in one place, so you can make the best choice for you, your family, and your financial future. This book will help new investors get a firm foundation to build their investing business upon. With topics ranging from how to gain a solid real estate education, real estate niches, financing, marketing, and more, this book is truly the definitive guide for helping new investors learn the ropes.

Commercial Real Estate Jennifer Webb,2016 Commercial Real Estate: 10 Questions and Answers, 10 Steps To Success10 Questions and Answers Answered in This Printed Book on Commercial Real Estate, as follows: 1. What Does Commercial Real Estate Mean? 2. How Does Commercial Real Estate Work? 3. How Do Commercial Real Estate Loans & Financing Work? 4.What Does Commercial Real Estate NNN Mean? 5.What Is A Commercial Real Estate License? 6.How Do Commercial Real Estate Investments Work? 7. What Are Commercial Real Estate Listings? 8. What Do Commercial Real Estate Brokers Do? 9. How Do Real Estate Agents Get Paid? 10. How Much Do Real Estate Brokers Make? You will find the answers to these top ten questions concerning the lucrative, sustainable, and exciting field of Commercial Real Estate! Using this manual will clarify and make explaining the basics of CRE easy to understand for potential and licensed Realtors, Brokers, Agents, Property Investors, Career Seeking Professionals, and Consumers alike!You will learn of the excellent financial buying and selling opportunities that surround becoming a licensed broker, agent, financial consultant, or other CRE professional. You will also learn what to look for in a Commercial Real Estate Broker, Realtor, or Agent. You may also decide that you would like to find some apartments for sale or are simply looking for real estate listings.or want to find commercial property to rent. You will need a strategy, education, and steps to follow to success,which you will find here. The information contained in this mini-book covers commercial loans, definitions of CRE and how much do Brokers make, plus you will have a checklist to follow when trekking through the lands of real estate commercial properties!You may also be looking for real estate companies to represent your financial investments, commercial properties, and buildings for sale, in which case you will need to find a professional to help you. Plus, you will need to know about many other details that you will learn by using this CRE field guide!Bonus: 10 Steps To Success! Follow these steps to Commercial Real Estate success!Thanks for viewing!

The 10 Habits of Successful Real Estate Investors Malcolm Silver,2016-05-10 Here's How to Invest in Real Estate with a Competitive Advantage with Malcolm Silver & Co. Ltd. Perhaps you've been thinking about investing in real estate for a while now, but you're not sure where to start or whether now is even the right time to invest. That's where we come in. We help people just like you get a competitive advantage by helping source and identify properties that will work for you and will provide a positive return. Interested? Go to www.MSilver.com and fill out an online Investor Scorecard to assess your suitability to invest. You can gain a competitive advantage by working with an experienced real estate investor who can help find the deals no one else is looking at. If you'd like us to help, just send an email to: Malcolm@MSilver.com and we will take it from there.

Real Estate Investing 101 H. Richard Steinhoff,2015-07-20 Facing Foreclosure? Don't do anything before reading this book. Having to go through a foreclosure or a bankruptcy is no fun. Either one will destroy your credit and your self-esteem. However, there is an alternative called a short sale. To effectively utilize this program, you really need to have knowledge of the myriads of details involved in successfully completing a short sale.This book will provide you with that knowledge. In this book, you will learn things like

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Getting Started in Real Estate Day Trading Larry Goins,2009-03-23 Real estate day trading is using the Internet to buy and sell houses without leaving home. In many cases, the investor closes on a house and resells it the same day. Readers will learn the author's system for how to buy and sell 5-10 houses a month in today's market, using the Internet, phone, fax, and email to analyze, research, and find the properties, buyers, and others needed for the transaction. Author Larry Goins has personally done deals in nine different states and has students in the US, Canada, Australia, New Zealand, Japan, China, Israel, the Philippines, and Denmark. Day trading can be used for wholesaling properties to other investors, retailing, lease options, short sales, foreclosure investing, etc. The basic steps are: Search online for potential properties to make offers on, using specific techniques for finding the right ones. Once an offer is accepted, usually within 1-2 weeks, put it on paper using clauses included in the book, and get the property inspected by a rehab contractor to get a free estimate of how much the repairs will cost. This is done by finding reputable contractors online and through referrals from realtors and through autoresponders. Order an appraisal. Sell it fast! Using the buyers list you have built on the internet through email marketing groups, social networking sites, blogs, free classified sites, bank-owned property sites, and more, send an email with the details of the property and instructions on how they can get the property under contract. Usually within two hours several potential buyers will reply. Set up a closing to buy it and to sell it on the same day; closings are about 30 minutes apart. Buy it at 10:00 and sell it at 10:30, for example. There are many ways to fund and close on the property. The book will contain step-by-step, easy processes for assignments, options, flex options, simultaneous closings, using hard money, private money, cash partners, and credit partners, none of which will require an investor's own cash or credit. With praise from New York Times Bestselling Author Dr. Albert Lowery, Robert Shemin, Frank McKinney and foreword by Michael E. Gerber. Larry Goins (Lake Wylie, SC; www.larrygoins.com) is one of the real estate industry's most popular speakers. He buys and sells 5-15 houses a month all over the US, in today's difficult market, from the comfort of his office. Larry speaks live an average of twice a week and holds two to three teleconferences a week. He is licensed as a mortgage lender, mortgage broker, real estate broker, and general contractor in North and South Carolina. Larry served as President (2003 & 2004) of the Metrolina Real Estate Investors Association in Charlotte, NC, a not-for-profit organization that has over 350 members (it is also the local chapter of the National Real Estate Investors Association). He has been investing in real estate for over 20 years.

10-Day Top Producer Morgan Mayfield,2024-02-06 Are you ready to transform your real estate career and become a top producer in just 10 days? In this groundbreaking book, [Your Name], a seasoned real estate expert, unveils a strategic roadmap to catapult your success in the competitive world of real estate. Key Highlights: Accelerate Your Sales: Discover proven techniques to skyrocket your sales and listings, turning every lead into a success story. Digital Domination: Master the art of online presence, from social media mastery to leveraging technology for maximum exposure. Strategic Scheduling: Unleash the power of a meticulously planned schedule to boost productivity and maximize your income-generating activities. Masterful Networking: Learn the art of building meaningful connections with clients, colleagues, and industry influencers to amplify your sphere of influence. Niche Domination: Identify your unique niche and dominate it – setting yourself apart from the competition. Brokerage Brilliance: Explore the importance of choosing the right brokerage for unparalleled support, training, and networking opportunities. Mastermind Magic: Join elite agents, embrace collaboration, and tap into the collective wisdom of a real estate mastermind. Wealth-Building Wisdom: Go beyond traditional income streams and explore innovative ways to build wealth and create multiple streams of passive residual income. If you're ready to revolutionize your real estate journey, grab your copy of 10-Day Top Producer now! It's time to elevate your career, amplify your success, and become the top producer you were destined to be. Take the leap – your success story begins today!

Building Wealth One House at a Time: Making it Big on Little Deals John Schaub,2004-12-31 Strategies for creating real estate wealth by starting small--and always making the right moves Nationally known real estate expert John Schaub learned his craft in the best way possible--on the job, and through every kind of market. Over three decades, he learned to bank consistent profits as he built an impressive real estate mini-empire. Building Wealth One House at a Time reveals how virtually anyone can accumulate one million dollars worth of houses debtfree and earn a steady cash flow for life. Unique in that it focuses on buying houses in good-quality neighborhoods, Schaub's nine-step program includes: Renting to long-term tenants, with financial incentives to pay on time Avoiding the temptation of bigger deals, which invariably include bigger problems A 10-year plan to pay off debt and own houses free and clear

Financial Freedom with Real Estate Investing Michael Blank,2018-07-16 Discover the (surprising) secret to lifelong financial freedom with real estate investing. Real estate has always been a powerful tool for investing, and many people believe that a single-family home investment strategy will help them achieve their goals. However, the true path to financial freedom using real estate is found in apartment buildings. Real estate investing expert and author Michael Blank learned that once investors did their first deal, the curious Law of the First Deal led to the second and third deals in rapid succession. Most were able to quit their jobs within 3-5 years of getting started. Of course, when most people hear apartment buildings they immediately assume they need years of investing experience and money saved up to be able get into the game. This simply isn't true. Michael has compiled the results of his research into his new book, Financial Freedom with Real Estate Investing: The Blueprint to Quitting Your Job with Real Estate - Even without Experience or Cash. He's outlined the Financial Freedom Blueprint that guides you through your first multifamily deal, even if you have no prior experience or your own cash.

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