

Pyf Corporate Espionage

Steven Fink

Spooked Adam Penenberg, Marc Barry, 2008-01-07 Imagine your main business competitor building a world-class, satellite-equipped war room to secretly scope out and monitor your progress developing international ventures. Incredible? Imagine your classified product prototype mysteriously landing on the market under a brand name belonging to your archrival. Astounding? This isn't the story line from the latest John le Carre novel; this is modern-day corporate America -- and it's full of secret agents and operatives, stealing and selling your intellectual property for profit. Peopled by riveting characters displaced from now defunct post-Cold War agencies, *Spooked* exposes a fascinating tapestry of real-life corporate spying occurring within publicly traded companies such as Dow Chemical, Avery Dennison, 3M, Sony, Motorola, and dozens of others. Adam Penenberg, top investigative journalist for *Forbes*, and Marc Barry, founder of a Manhattan-based corporate-intelligence agency, uncover and describe in thrilling detail some of the greatest corporate-espionage capers of all time. A brilliant expose, *Spooked* unravels the truth and hypocrisy behind the multi-billion-dollar corporate-intelligence industry.

Industrial Espionage Daniel J. Benny, 2013-09-25 The FBI estimates that billions of U.S. dollars are lost each year to foreign and domestic competitors who deliberately target industrial trade secrets. And, although today's organizations face unprecedented threats to the security of their proprietary information and assets, most books on industrial espionage fail to supply guidelines for establishing

The Quiet Threat Ronald L. Mendell, 2011 In the years since the first edition, industrial and corporate espionage have not diminished. There has been, however, an increase in awareness about the issues. There are more graduate-level programs in business and in security that are offering courses and training on intelligence gathering in the commercial sector. Training in the protection of confidential documents and materials that forms a part of security certification programs has been updated. With the large amount of outsourcing in the technological sector overseas, information transfer and leakage continues to be a serious problem, and as long as corporations see outsourcing as a way to save money in the short term, dangers will persist. The security community will need to continue to pursue this issue politically and socially. Accordingly, the text focuses on these issues and gives the reader a real sense of how industrial spies are persistent and clever in circumventing defenses. It examines both the defensive and offensive tactics necessary to fight industrial espionage. Living with paradox should be the theme for the security professional, and the book draws wisdom from political philosophers like Machiavelli to aid in that perspective. A clear plan of action in dealing with industrial espionage in a fluid, mobile, information-rich business environment is offered. Two additional chapters cover the tradecraft of the industrial spy and the uses of data mining in gathering business intelligence. An outline is offered for planning an intelligence campaign against a target, and a sample strategic intelligence report about a business is included. In addition, there is also a glossary of terms related to industrial espionage. These additional tools should increase a security professional's awareness of the corporate spy's mindset, which is a major portion of the battle. This book will serve as a valuable resource to security professionals in law enforcement and the business sector.

Corporate Espionage Ira Winkler, 1997 Information can make the difference between success and failure in business. Lose a trade secret to a competitor, and you lose the edge your product had. Lose a client list, and you lose the account. Lose too much, and you're out of business. American firms lose as much as \$100 billion a year to corporate espionage. Yours may be one of them. You can protect yourself. You don't have to invest in expensive counter-measures, and you don't have to disrupt your operations. But you do have to change the way you do business. Information security expert Ira Winkler shows you how, with simple, practical solutions that can increase your safety and protect your profits. You'll learn how to safeguard your sensitive information without sacrificing a friendly workplace; hire trustworthy employees and keep them loyal; burglar-proof your documents, equipment, and building; and use technology to detect and prevent theft.--BOOK JACKET. Title Summary field provided by Blackwell North America, Inc. All Rights Reserved

Broker, Trader, Lawyer, Spy Eamon Javers, 2010-01-21 "Eamon Javers has produced a remarkable book about the secret world of business warfare—a world filled with corporate spies and covert ops and skullduggery... An important book that has the added pleasure of reading like a spy novel." —David Grann, author of *The Lost City of Z* Award-winning reporter Eamon Javers's *Broker, Trader, Lawyer, Spy* is a penetrating work of investigative and historical journalism about the evolution of corporate espionage, exploring the dangerous and combustible power spies hold over international business. From the birth of the Pinkertons to Howard Hughes, from presidents to Cold War spies, *Broker, Trader, Lawyer, Spy* is, like *Legacy of Ashes* and *Blackwater*, a first rate political thriller that also just happens to be true.

The Scientist and the Spy Mara Hvistendahl, 2021-02-02 A riveting true story of industrial espionage in which a Chinese-born scientist is pursued by the U.S. government for trying to steal trade secrets, by a finalist for the Pulitzer Prize in nonfiction. In September 2011, sheriff's deputies in Iowa encountered three ethnic Chinese men near a field where a farmer was growing corn seed under contract with Monsanto. What began as a simple trespassing inquiry mushroomed into a two-year FBI operation in which investigators bugged the men's rental cars, used a warrant intended for foreign terrorists and spies, and flew surveillance planes over corn country—all in the name of protecting trade secrets of corporate giants Monsanto and DuPont Pioneer. In *The Scientist and the Spy*, Hvistendahl gives a gripping account of this unusually far-reaching investigation, which pitted a veteran FBI special agent against Florida resident Robert Mo, who after his academic career foundered took a questionable job with the Chinese agricultural company DBN—and became a pawn in a global rivalry. Industrial espionage by Chinese companies lies beneath the United States' recent trade war with China, and it is one of the top counterintelligence targets of the FBI. But a decade of efforts to stem the problem have been largely ineffective. Through previously unreleased FBI files and her reporting from across the United States and China, Hvistendahl describes a long history of shoddy counterintelligence on China, much of it tinged with racism, and questions the role that corporate influence plays in trade secrets theft cases brought by the U.S. government. *The Scientist and the Spy* is both an important exploration of the issues at stake and a compelling, involving read.

Sticky Fingers Steven Fink, 2003-12 Steven Fink has done us all an invaluable service by examining in depth an important type of crisis, namely, economic espionage. Ideally, all top corporate executives would do well to read his book to be prepared to combat one of the most significant crises we face. Ian I. Mitroff, Harold Quinton Distinguished Professor of Business Policy and Professor, Annenberg School for Communications, University of Southern California There is an old saying, 'Business is War,' and *Sticky Fingers* shows us just how true that is! It presents a sobering message all across corporate America: be proactive in mitigating your risks or others will be proactive in exploiting them. Stephen Barish Manager of Security Technology Solutions, Ernst & Young, LLP

Business Espionage Bruce Wimmer, CPP, 2015-03-21 *Business Espionage: Risk, Threats, and Countermeasures* provides the best practices needed to protect a company's most sensitive information. It takes a proactive approach, explaining the measures and countermeasures that can be enacted to identify both threats and weaknesses. The text fully explains the threat landscape, showing not only how spies operate, but how they can be detected. Drawn from the author's 40 years of experience, this vital resource will give readers a true understanding of the threat of business spying and what businesses can do to protect themselves. It is ideal for use as a tool to educate staff on the seriousness of the threat of business espionage. Shows how to identify a company's threats, weaknesses, and most critical assets Provides proven and practical countermeasures that any business can employ to protect their most sensitive assets from both internal and external threats Uses real-life case studies and examples to help the reader understand how to apply the tactics discussed

Economic Espionage and Industrial Spying Hedieh Nasheri, 2005 Publisher Description

Economic Espionage and Industrial Spying Hedieh Nasheri, 2004-12-06 Hedieh Nasheri investigates the current state of industrial espionage, revealing the far-reaching effects of advances in computing and wireless communications, in view of the recent revolution in information technology. Synthesizing perspectives from leading national and international authorities, Nasheri analyzes the historical and conceptual foundations of economic espionage, trade secret thefts, and industrial spying. She demonstrates how these activities impact society, and tracks the legislative and statutory efforts to control them. The international ramifications of economic espionage are emphasized and more than 40 accounts of noteworthy cases and episodes are included. Hedieh Nasheri is a professor of Justice Studies at Kent State University and a Visiting Professor at the University of

Turku Law school in Finland. She has written and lectured extensively in the areas of law and social sciences and has given a number of invited lectures nationally and internationally on a wide range of policy and law related topics. She is the recipient of several international awards and grants. More recently, she received a grant from the State Department of the United States for studying issues related to Organized Crime, Terrorism, and Proliferation of Weapons of Mass Destruction in Central Europe. She was awarded a Visiting Fellowship at the University of London's Institute of Advanced Legal Studies to conduct an investigation on issues related to intellectual property law and its relation to transnational crimes for the International Center at National Institute of Justice. She was a principal consultant on a grant project at Columbia University's National Center on Addiction and Substance Abuse, investigating Internet and international regulatory aspects of diversion and abuse of prescription drugs. Professor Nasheri has authored four books, including *Betrayal of Due Process* (1998) and *Crime and Justice in the age of Court TV* (2002). Her work has been cited in the United States Code Annotated with respect to the Economic Espionage Act, by the Blue Ribbon Commission on Jury System Improvement, the Australian Parliament, the United Nations' International Criminal Tribunal, the United Nations Commission on Crime Prevention, and the South African Law Commission. Professor Nasheri's research interests pertain to four related topics: law and Technology, Protection of Trade Secrets and Economic Espionage, Cyber-Crimes, and Comparative Jurisprudence.

The Grey Line Andrew Brown, Director of Humanities Publishing Andrew Brown, 2011 *The Grey Line: Modern Corporate Espionage and Counterintelligence* offers a unique look beyond the veil of absolute secrecy which has surrounded the world of private intelligence since its inception. Corporate espionage is an inescapable reality of the modern global business world. Privately run intelligence operations are increasingly being targeted against individual's personal information as well as companies of all sizes. *The Grey Line* is the comprehensive examination of how modern day private sector spies operate, who they target, how they penetrate secure systems and subvert vulnerable employees. The book provides invaluable resources to use in deterring and defeating corporate spies. Never before has the subject of private intelligence been covered in such detail.

Economic Espionage United States. Congress. Senate. Select Committee on Intelligence, 1996

Corporate Espionage Ira Winkler, 1997-06-01 In just one day, Ira Winkler stole a billion dollars' worth of information from a leading corporation. Then he gave it back. That's his job. Companies pay him top dollar to expose the weaknesses of their own information security. This is how they learn from their mistakes. Now you can, too. *The Christian Science Monitor* and *USA Weekend* have compared Mr. Winkler to a modern-day James Bond. The real-life case histories he shares here read like spy thrillers, but they serve a larger purpose: They uncover what you need to know to protect your documents and your company from prying eyes. Learn how to bulletproof your business with the secrets from this former National Security Agency expert. If your company has anything of value, you can't afford to ignore the lessons in this fascinating book. The most comprehensive current work on corporate espionage available. -Frank Biviano, *Security Management* Gives insight into the problems facing companies in today's electronic world and gives solutions to protecting your corporate information. -James C. Settle, former head of the FBI's National Computer Crime Squad A good read for business people of all levels. -Joseph C. Goulden, *Washington Times*

Fixing the Spy Machine Arthur S. Hulnick, 1999-11-30 With the end of the Cold War and the dawning of a new century, the U.S. intelligence system faces new challenges and threats. The system has suffered from penetration by foreign agents, cutbacks in resources, serious errors in judgment, and what appears to be bad management; nonetheless, it remains one of the key elements of America's strategic defense. Hulnick suggests that things are not as bad as they seem, that America's intelligence system is reasonably well prepared to deal with the many threats to national security. He examines the various functions of intelligence from intelligence gathering and espionage to the arcane fields of analysis, spy-catching, secret operations, and even the business of corporate espionage. Hulnick offers a variety of ideas for making the system work better and for attracting the kinds of new intelligence professionals who will build a stronger intelligence system in the next century. *Fixing the Spy Machine* suggests that the role of the Director of Central Intelligence, the person who runs both the CIA and oversees the U.S. Intelligence Community, should be depoliticized and made stronger. It also concludes that people are responsible for making the system function, not its bureaucratic structure. Still, intelligence managers are going to have to become less risk-averse and more flexible if the system is to function at its best.

Corporate Espionage Paul Nelson, Mark Nestmann, 1991-01-01

Work Like a Spy J. C. Carleson, 2013-02-07 "The book you are holding will fundamentally change the way you look at the collection, compartmentalization, analysis, distribution, application, and protection of intelligence in your business. J. C. Carleson's presentation of years of spy tradecraft will make you a more effective force within your organization." —James Childers, CEO, ASG Global, Inc. When J. C. Carleson left the corporate world to join the CIA, she expected an adventure, and she found it. Her assignments included work in Iraq as part of a weapons of mass destruction search team, travels throughout Afghanistan, and clandestine encounters with foreign agents around the globe. What she didn't expect was that the skills she acquired from the CIA would be directly applicable to the private sector. It turns out that corporate America can learn a lot from spies—not only how to respond to crises but also how to achieve operational excellence. Carleson found that the CIA gave her an increased understanding of human nature, new techniques for eliciting information, and improved awareness of potential security problems, adding up to a powerful edge in business. Using real examples from her experiences, Carleson explains how working like a spy can teach you the principles of: Targeting—figuring out who you need to know and how to get to them Elicitation—a subtle way to get the answers you need without even asking a question Counterintelligence—how to determine if your organization is unwittingly leaking information Screening—CIA recruiters' methods for finding and hiring the right people The methods developed by the CIA are all about getting what you want from other people. In a business context, these techniques apply to seeking a new job, a promotion, a big sale, an advantageous regulatory ruling, and countless other situations. As Carleson writes, "In a world where information has a price, it pays to be vigilant." Her book will show you how.

Secret Armies Jacques Bergier, 1975

Nest Of Spies Fabrice de Pierrebourg, 2010-03-02 In 2006, a Russian secret service spy was expelled from Canada. In 2007, the Canadian Security Intelligence Service (CSIS) revealed that China was implicated in as many as half of the ongoing counter-espionage dossiers in Canada, with 1,500 spies operating here. Allegedly, there are at least 15 countries involved in covert operations within our borders, many of them friendly nations such as France and Israel, but all representing a serious risk to Canadian security and economic interests. Industrial espionage has already cost our nation thousands of jobs and billions of dollars. Ultimately, the responsibility to protect our country's intellectual assets remains with businesses themselves, but are they prepared to face the daunting task of working against a very organized and professional foe? *Nest of Spies* provides some answers and describes ways that businesses can defend themselves.

Counterespionage for American Business Peter Pitorri, CPP, 1998-05-18 The idea of espionage has always carried a certain mystique, having grown its roots in the political and national defense spheres. Today, espionage must be taken seriously in the business arena as well. Having company secrets stolen by competitors is costly and can be lethal. *Counterespionage for American Business* is a how-to manual for security professionals that teaches secret methods counterespionage experts have been using for years to protect business information. Secret techniques you will learn include: Screening employee applicants; how to use standard screening methods to defend against industrial espionage and violent persons How to design security education programs by teaching protection of critical business information How to avoid liability *Counterespionage for American Business* also names the foreign countries that are conducting espionage against American business. Learn how to protect your proprietary business information and reduce liability risk Guidelines on how small businesses can save thousands of dollars

Spooked Adam L. Penenberg, Marc Barry, 2000-06-01 A page-burning account of intrigue and espionage in the offices and boardrooms of today's corporations

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