

# Product Origin

Al Ries, Laura Ries

**On the Origin of Products** Arthur O. Eger, Huub Ehlhardt, 2018-02-15 Provides an evolutionary perspective on the origin of products. Offers a method to give designers directions in New Product Development.

**Country of Origin: A Novel** Don Lee, 2012-01-16 A dazzling debut novel by the prize-winning author of *Yellow*, set in the unique and exotic nightworld of Tokyo. In this poignant story of prejudice, betrayal and the search for identity (Newsweek International), the trials and tribulations of these three remarkable characters are at turns trenchantly funny and heartbreakingly sad (Publishers Weekly). [An] elegant and haunting debut (Entertainment Weekly), *Country of Origin* is a swirl of action, a whirl of love and sex and race and politics, local and international (Chicago Tribune)—a quiet literary triumph (Booklist) Lisa Countryman is a woman of complex origins. Half-Japanese, adopted by African American parents, she returns to Tokyo, ostensibly to research her thesis on Japan's sad, brutal reign of conformity. When she vanishes, Tom Hurley, who is half-Korean and half-white, is assigned to her case at the American embassy, as is local cop Kenzo Ota, who is 100 percent Japanese but deemed an outsider.

**The Origin of Brands** Al Ries, Laura Ries, 2004-05-11 What Charles Darwin did for biology, Al and Laura Ries do for branding. In their exciting new book, *The Origin of Brands*, the Rieses take Darwin's revolutionary idea of evolution and apply it to the branding process. What results is a new and strikingly effective strategy for creating innovative products, building a successful brand, and, in turn, achieving business success. Here, the Rieses explain how changing conditions in the marketplace create endless opportunities to build new brands and accumulate riches. But these opportunities cannot be found where most people and most companies look. That is, in the convergence of existing categories like television and the computer, the cellphone and the Internet. Instead, opportunity lies in the opposite direction—in divergence. By following Darwin's brilliant deduction that new species arise from divergence of an existing species, the Rieses outline an effective strategy for creating and taking to market an effective brand. In *The Origin of Brands*, you will learn how to: Divide and conquer Exploit divergence Use the theories of survival of the fittest and survival of the second best Harness the power of pruning Using insightful studies of failed convergence products and engaging success stories of products that have achieved worldwide success through divergence, the Rieses have written the definitive book on branding. *The Origin of Brands* will show you in depth how to build a great brand and will lead you to success in the high-stakes world of branding.

**Product-Country Images** Nicolas Papadopoulos, Louise A Heslop, 2014-05-01 This is the first-ever book about product and country images. It goes considerably beyond what was known until now about these images on buyer behavior and international market strategy. Thousands of companies use country identifiers as part of their international marketing strategy and hundreds of researchers have studied the ways in which these identifiers influence behavior. As markets become more international, the more prominently the origin of products will figure in sellers' and buyers' decisions. The time is ripe for practitioners and academicians to delve into the insights offered in this seminal volume so as to better prepare for meeting the competitive challenges of the global marketplace. National stereotyping and consumer biases in favor or against countries, based on image, have been known for some time to influence their marketplace decisions. Businesspeople who want to learn how to use country identifiers effectively, when to use them and when to avoid them, and how country images affect the behavior of consumers in their target markets will want to read this book cover to cover. *Product-Country Images* discusses the nature and role and influence of product-country images in international marketing strategy and consumer behavior. It is a wide-ranging and state-of-the-art book offering specific information and case studies to further understanding of the various aspects of this complex topic. Written by the world's preeminent researchers in the field from both academic and business sectors—a total of twenty-nine researchers from eleven countries—*Product-Country Images* presents the work of some of the best minds in the area—Johansson, Morello, Nebenzahl and Jaffe, Crawford and Lumpkin, Yaprak, Liefeld, and Wall, and the editors, Papadopoulos and Heslop, who have also authored some of its chapters. The chapters cover areas related to the main theme from both theoretical and practical perspectives and address questions of international marketing strategy, public policy, and research methodology. The subject is treated at a level suitable for business executives, public policymakers, academic researchers, and university students. Generally, the influence of product country images is so pervasive that this will be an indispensable reference and guidebook to anyone interested in understanding better, and/or enhancing the effectiveness of, international consumer behavior, international marketing, and international marketing strategy. Academic researchers specializing in country-product images, international marketing, and other fields, such as decisionmaking, cultural anthropology, international behavior, and perhaps most importantly, social psychology for international relations, will find readily applicable information and new directions for further research. International business marketing practitioners and public policymakers will find the practical information on the role and importance of country image in attracting foreign investment, promoting a nation's exports, protecting domestic markets from imports, and capitalizing on major international events for promoting national image immediately useful in formulating strategies and policies. International marketing/business students will be better prepared for a competitive world from being exposed to this field of knowledge and its implications which are relevant to many subdisciplines. The made-in notion is a matter of tremendous importance in international marketing strategy, public policymaking, and research. With this in mind, editors Papadopoulos and Heslop take special care to achieve a blend of practice and theory and of the strategic, policy, and research perspectives. As such, *Product-Country Images* is divided into five main sections so that readers will be able to find the information they need: In the first section, the chapters that introduce the subject, provide an overview of the field,

**Country of Origin** Dalia Azim, 2022-05-17 Seventeen-year-old Halah Ibrahim has always known a privileged life and never had cause to question it until Cairo goes up in flames. Not only does she start to doubt her father and his role in the new military-backed government—but she ultimately decides to flee to America with a young soldier she hardly knows, an impulsive act that has far-reaching consequences on both sides of the ocean. A powerful and universal debut novel about family, identity, and independence, *Country of Origin* is as much about a nation's coming-of-age as it is about secrets and lies, love and truth.

**International Marketing and the Country of Origin Effect** G. Bertoli, 2013-01-01 'The approach of the chapters that comprise this volume is academically rigorous and at the same time managerially relevant, which is why I believe the book helps to push the made-in research agenda forward at the same time as it provides practitioners with new ideas they can apply to their brands.' – Nicolas Papadopoulos, Carleton University, Canada The country of

origin of goods and services can have positive or negative effect on customers' intentions to purchase. This book analyzes the impact of this effect on the international development of Italian companies in emerging markets. The chapters refer to a wide range of issues, including made-in effects in relation to ethnocentrism and to corporate social responsibility in small and medium-sized enterprises; the interactions and synergistic effects between product-related made-in images and the images of places as tourism destinations; distribution channel issues; 'made-in topics' in relation to emerging markets; and a review of the relevant literature on country of origin effects. The contributors propose strategies and tools that companies might leverage to develop their international marketing and suggest policies that might strengthen these efforts. This original work will prove to be a valuable resource for students and researchers of international marketing and strategy as well as policy makers.

The Origin of Brands Al Ries, Laura Ries, 2009-03-17 What Charles Darwin did for biology, Al and Laura Ries do for branding. In their exciting new book, *The Origin of Brands*, the Rieses take Darwin's revolutionary idea of evolution and apply it to the branding process. What results is a new and strikingly effective strategy for creating innovative products, building a successful brand, and, in turn, achieving business success. Here, the Rieses explain how changing conditions in the marketplace create endless opportunities to build new brands and accumulate riches. But these opportunities cannot be found where most people and most companies look. That is, in the convergence of existing categories like television and the computer, the cellphone and the Internet. Instead, opportunity lies in the opposite direction—in divergence. By following Darwin's brilliant deduction that new species arise from divergence of an existing species, the Rieses outline an effective strategy for creating and taking to market an effective brand. In *The Origin of Brands*, you will learn how to: Divide and conquer Exploit divergence Use the theories of survival of the fittest and survival of the second best Harness the power of pruning Using insightful studies of failed convergence products and engaging success stories of products that have achieved worldwide success through divergence, the Rieses have written the definitive book on branding. *The Origin of Brands* will show you in depth how to build a great brand and will lead you to success in the high-stakes world of branding.

**Country of Origin Effect** Isaac Cheah, Ian Phau, Gaetano Aiello, 2020-06-29 This book evaluates Country of Origin (COO) research from new critical perspectives, providing insights on how COO shapes both consumer behaviour and business trends, and how marketers can overcome or take advantage of COO in their strategies. The contributors explore a variety of strategies for utilising Country of Origin, including how country image can influence market entry positioning strategies, and how brand heritage can be utilised as a communication tool. There is also a study of what percentage of online products require COO identification, and whether this percentage correlates to customer satisfaction. Several contributors look at consumers' preference for food in relation to COO and authenticity, and further chapters explore the impact of consumer identification with a nation on how they evaluate brands. As Country of Origin is increasingly evaluated by consumers and used by marketers to safeguard locally-owned products, this book will be of interest to those studying the relationship between country-authentic brands and their promotion in the global marketplace. This book was originally published as a special issue of the *Journal of Promotion Management*.

Country-of-origin effects on consumer product evaluations Peeter W. J. Verlegh, 2001

Complying with the Made in USA Standard United States. Federal Trade Commission, 1998

Marking of Country of Origin on U.S. Imports, 1997

**Origin and Branding in International Market Entry Processes** Silva, Carlos Francisco e, 2023-09-07 In today's globalized economy, selecting the right entry strategy is critical for companies looking to expand into foreign markets. This decision has a significant impact on a company's performance and its ability to collaborate with global supply chains. Moreover, with consumers becoming increasingly aware of the origins of products and brands, it is essential for companies to use the origin as a means to add value to their offerings. Edited by Dr. Carlos Silva, this book brings together global professionals and researchers who provide the latest empirical research findings and relevant theoretical frameworks on the subject, spanning multiple industries. *Origin and Branding in International Market Entry Processes* is targeted towards professionals and researchers working in the field of international management and business, providing insights and support for executives concerned with market entry, internationalization strategies, destination and origin branding, and brand expansion. The book covers a range of topics, including brand origin, country of brand origin, branding, market entry process, internationalization strategies, place branding, and digital places, among others. This book is an excellent resource for academics and professionals looking to understand the strategic role of brands and their origin in international market entry, helping readers make informed decisions on market entry strategies and branding that will ultimately improve their performance and success in global markets.

*Origin* Jessica Khoury, 2012-09-04 Pia has always known her destiny. She is meant to start a new race, a line of descendants who will bring an end to death. She has been bred for no other purpose, genetically engineered to be immortal and raised by a team of scientists in a secret compound hidden deep in the Amazon rainforest. Now those scientists have begun to challenge her, with the goal of training her to carry on their dangerous work. For as long as she can remember, Pia's greatest desire has been to fulfill their expectations. But then one night she finds a hole in the impenetrable fence that surrounds her sterile home. Free in the jungle for the first time in her life, Pia meets Eio, a boy from a nearby village. Unable to resist, she continues sneaking out to see him. As they fall in love, they begin to piece together the truth about Pia's origin—a truth with nothing less than deadly consequences that will change their lives forever. *Origin* is a beautifully told, electric new way to look at an age-old desire: to live forever. But is eternal life worth living if you can't spend it with the one you love?

*Origin: A Novel* Diana Abu-Jaber, 2008-05-17 Finally, a novel of literary suspense that gets almost everything right—forensically and psychologically. —Sarah Weinman, *Baltimore Sun* Secretly, in her heart of hearts, Lena Dawson hides the strangest of beliefs about her childhood. Hiding behind a cool competence as a superb fingerprint analyst in a crime lab in snowy Syracuse, New York, she feels totally out of place in the ordinary world of human interaction. Especially since the controlling husband who guided and protected her, then cheated and left her (though now he wants her back). Her uncanny ability to read a crime scene draws her into investigating a mysterious series of crib deaths—but ultimately the most difficult puzzle she must solve is the one of her own origins. Diana Abu-Jaber, a “gifted and graceful writer” (*Chicago Tribune*), masterfully “transcends formula” (*Kirkus Reviews*) as “the tension of *Origin* escalates, shaped as much by beautifully nuanced prose as menacing events” (*New York Daily News*).

*The Potential Burdens Associated with the New Country-of-Origin Labeling (COOL) Law* United States. Congress. Senate. Committee on Agriculture, Nutrition, and Forestry. Subcommittee on Marketing, Inspection, and Product Promotion, 2003

*Rules of Origin in International Trade* Stefano Inama, 2022-05-12 This book provides comprehensive, in-depth analysis of the different sets of rules of origin adopted by major trading partners and worldwide, as well as efforts to establish multilateral rules at WTO and WCO. It discusses the status of non-preferential as well as preferential rules of origin in international trade, their evolution during the last decades and their tendencies and future. With its multidisciplinary approach, this book's contents provide comparative analysis of the relevant legal and economic features of different rules origin compilation sets, reviewing their drafting differences and their implications and impact on the economic and industrial environments. This edition has been updated and expanded to include the latest developments on rules of origin at multilateral level in WTO and WCO and on rules of origin in recent FTAs. Drawing from his thirty years of experience, Stefano Inama provides insights from trade negotiations along with practical tools for policy makers and practitioners, orientation for the private sector and analytical tools for researchers.

*Handbook of Research on Social Marketing and Its Influence on Animal Origin Food Product Consumption* Bogueva, Diana, Marinova, Dora, Raphaely, Talia, 2018-03-02 As marketing professionals look for more effective ways to promote their goods and services to customers, a thorough understanding of customer needs and the ability to predict a target audience's reaction to advertising campaigns is essential. The Handbook of Research on Social Marketing and Its Influence on Animal Origin Food Product Consumption is a critical scholarly resource that examines the role of social marketing in understanding and changing behavior regarding the negative impacts of consuming animal-based foods. Featuring coverage on a broad range of topics, such as the psychology of meat consumption, food waste, and meat substitutes, this publication is geared towards academicians, students, and professionals seeking current research on social marketing interventions and the demarketing of meat.

*Routledge International Handbook of Consumer Psychology* Cathrine V. Jansson-Boyd, Magdalena J. Zawisza, 2016-11-18 This unique handbook maps the growing field of consumer psychology in its increasingly global context. With contributions from over 70 scholars across four continents, the book reflects the cross-cultural and multidisciplinary character of the field. Chapters relate the key consumer concepts to the progressive globalization of markets in which consumers act and consumption takes place. The book is divided into seven sections, offering a truly comprehensive reference work that covers: The historical foundations of the discipline and the rise of globalization The role of cognition and multisensory perception in consumers' judgements The social self, identity and well-being, including their relation to advertising Social and cultural influences on consumption, including politics and religion Decision making, attitudes and behaviorally based research Sustainable consumption and the role of branding The particularities of online settings in framing and affecting behavior The Routledge International Handbook of Consumer Psychology will be essential reading for anyone interested in how the perceptions, feelings and values of consumers interact with the decisions they make in relation to products and services in a global context. It will also be key reading for students and researchers across psychology and marketing, as well as professionals interested in a deeper understanding of the field.

*Embarrassment of Product Choices 1* Michel Millot, 2018-10-09 When there are too many choices, there is no choice. The choices are entangled in a maze of rather confused possibilities. They go through many nebulous paths. Doubt, hesitation, indecision, become the only resolutions possible. Choosing is the anxiety of being wrong! The brand, the quality / price ratio, the aesthetics ... give confidence, but often with naivety! There is a gap between the reality of the qualities of the products and the perception of the customer. These are prejudices, illusions, a lack of knowledge ... Generally speaking, is the consumer-client able to appreciate, by sight, by touch, or even by a brief trial of operation, all the strengths and weaknesses? a lot of products? Market value dominates the use value. Marketing will discover that we must no longer confuse the consumer (the customer) and the user. The economic system only works because consumers are in the opacity of their choices. The search for technical prowess and above all market value has dominated the search for value in use.

*Dynamic Products* Sara Colombo, 2016-06-16 This book explores how dynamic changes in products' sensory features can be used to convey information to the user in an effective and engaging way. The aim is to supply the reader with a clear understanding of an important emerging area of research and practice in product design, referred to as dynamic products, which is opening up new possibilities for the integration of product design with digital and smart technologies and offering an alternative to the use of digital interfaces. Dynamic products are artifacts displaying sensory characteristics – visual, tactile, auditory, or olfactory – that change in a proactive and reversible way over time, addressing one or more of the user's senses. The reader will learn why and how to communicate by means of such dynamic products. Their potential advantages and limitations are identified and design tools are proposed to support the design activity. It is hoped that the book will stimulate the design community to reflect upon the ever more compelling need to merge the virtual and the material in the information society by exploiting technological possibilities in order to create more meaningful and involving experiences.

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## Product Origin Introduction

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