Mba

Robert F. Bruner

The Personal MBA Josh Kaufman,2010-12-30 Master the fundamentals, hone your business instincts, and save a fortune in tuition. The consensus is clear: MBA programs are a waste of time and money. Even the elite schools offer outdated assembly-line educations about profit-and-loss statements and PowerPoint presentations. After two years poring over sanitized case studies, students are shuffled off into middle management to find out how business really works. Josh Kaufman has made a business out of distilling the core principles of business and delivering them quickly and concisely to people at all stages of their careers. His blog has introduced hundreds of thousands of readers to the best business books and most powerful business concepts of all time. In The Personal MBA, he shares the essentials of sales, marketing, negotiation, strategy, and much more. True leaders aren't made by business schools-they make themselves, seeking out the knowledge, skills, and experiences they need to succeed. Read this book and in one week you will learn the principles it takes most people a lifetime to master.

Rethinking the MBA Srikant M. Datar, David A. Garvin, Patrick Gerard Cullen, 2010 The authors give the most comprehensive, authoritative and compelling account yet of the troubled state of business education today and go well beyond this to provide a blueprint for the future.

Elite MBA Programs at Public Universities Mimi Wolverton, Larry Penley, 2004-11-30 Business education programs should practice what they preach: applying the principles of strategic analysis to play to their strengths and develop distinctive offerings that attract the most profitable customers—in this case, students, faculty, local communities, and the institutions that support them financially. With the costs of private MBA programs skyrocketing, public universities, which generally operate out of the spotlight of the Harvards and Whartons, have a tremendous opportunity to distinguish themselves as centers of innovative, high-quality education. Mimi Wolverton and Larry Penley conducted extensive research to identify the qualities of those public institutions across the country—from the Universities features 12 in-depth case studies by senior representatives of the respective institutions, detailing the process by which they developed and launched programs to raise their profiles and ultimately compete aggressively for talent and support. From developing strategic alliances with local businesses and complementary academic departments to establishing online and overseas courses to investing in state-of-the-art facilities, these schools are setting new standards for business education—and measuring the positive results, for example, in terms of increased funding, higher faculty research productivity, higher rankings, and greater student diversity. Wolverton and Penley frame the case studies by applying the concepts of strategy theory, drawing lessons that can be applied in other educational institutions, as well as for students of strategy and general readers interested in emerging trends in business education. The result is a fascinating peek behind the scenes at the most innovative MBA programs, as well as a rich canvas for observing the principles of strategic management in action.

How to Get into the Top MBA Programs, 6th Editon Richard Montauk,2012-08-07 An excellent (and very thorough) information source for anyone applying to MBA programs —Sharon J. Hoffman, Associate Director and Dean of the MBA Program, Stanford Graduate School of Business How to Get into the Top MBA Programs provides a complete overview of what the top schools look for, with a step-by-step guide to the entire application process with in-depth advice from admissions directors from colleges across the country. This fully revised Sixth edition features new information on online MBA programs, comprehensive rankings of the leading schools, and new interviews with admissions officers. Readers will learn how to • Develop an optimal marketing strategy • Assess and upgrade their credentials • Choose the right program • Write quality essays for maximum impact • Choose and manage their recommenders • Ace their interviews • Prepare for business school and get the most out of their chosen program With expanded coverage of Asian programs, North American accelerated programs, and the latest insights on the new GMATs and GREs, How to Get into the Top MBA Programs is the most comprehensive, trusted MBA guide on the market.

The Portable MBA Kenneth M. Eades, Timothy M. Laseter, Ian Skurnik, Peter L. Rodriguez, Lynn A. Isabella, Paul J. Simko, 2010-05-03 A totally revised new edition of the bestselling guide to business school basics The bestselling book that invented the MBA in a book category, The Portable MBA Fifth Edition is a reliable and information-packed guide to the business school curriculum and experience. For years, professionals who need MBA-level information and insight-but don't need the hassle of business school-have turned to the Portable MBA series for the very best, most up-to-date coverage of the business basics. This new revised and expanded edition continues that long tradition with practical, real-world business insight from faculty members from the prestigious Darden School at the University of Virginia. With 50 percent new material, including new chapters on such topics as emerging economies, enterprise risk management, consumer behavior, managing teams, and up-to-date career advice, this is the best Portable MBA ever. Covers all the core topics you'd learn in business school, including finance, accounting, marketing, economics, ethics, operations management, management and leadership, and strategy. Every chapter is totally updated and seven new chapters have been added on vital business topics Includes case studies and interactive web-based examples Whether you own your own small business or work in a major corporate office, The Portable MBA gives you the comprehensive information and rich understanding of the business world that you need.

Get In, Get Connected, Get Hired Brian Precious, 2016-05-31 Make the Most of Your MBA Plan Earning an MBA can be a risky proposition. Some students effectively leverage their education to transform their careers, whereas others waste time and money pursuing a degree that doesn't adequately align with their career aspirations. This book is designed to help prospective and current MBA students (and even those who have already graduated and are trying to find their way) get the most from their degree, find the right business school in accordance with their career goals, and manage a successful job search. In Get In, Get Connected, Get Hired, Brian Precious draws on his expertise as a program and admissions director, as well as his own experience as an MBA graduate, to highlight ten essential lessons he's seen lead to success among prospective MBA students, current students, and alumni at some of the nation's top schools. An essential read for those seeking a degree or a career in business, Get In, Get Connected, Get Hired will give you the tools necessary to make your MBA work for you.

Don't Pay for Your MBA Laurie Pickard,2017-11-02 Discover the secrets and tips to get the business education you need, the faster and cheaper way. The average debt load for graduates of the top business schools has now exceeded \$100,000. For most young professionals, this means spending the first half of their career in the red and feeling pressure to take the first position offered to them so that they can start paying off their debt. However, it doesn't have to be that way. Author and businesswoman Laurie Pickard discovered a way to get the business education she needed to land her dream job while avoiding the massive school loans that plague so many. In Don't Pay for Your MBA, she shares all that she learned so that others can benefit as well. Pickard discovered that the same prestigious business schools that offer the MBAs so many covet also offer MOOCs (massive online open courses) for low or even no cost. Within these pages, you will learn how to: Define your goals and tailor a curriculum that is geared toward your dream job Master the language of business Build a strong network Choose a concentration and deepen your expertise Showcase your nontraditional education in a way that attracts companies Don't fall for the lies that pressure countless graduates every year into MBA programs and insurmountable debt. Self-directed online learning can fill gaps in your training, position you for promotions, and open new opportunities--at a fraction of the cost!

The Minister's MBA George S. Babbes, Michael Zigarelli, 2006 Equips ministers with essential business tools to manage and grow their churches and organizations.

MBA in a Box Joel Kurtzman, Glenn Rifkind, Victoria Griffith, 2004-05-04 The best minds in business—at your service MBA in a Box brings together some of the best brains in business who show how the core curriculum of an MBA program works in the real world. People like Michael Porter, Rosabeth Moss Kanter, Adrian J. Slywotzky, Warren Bennis, and Bill George give you a box full of ideas and tools that can boost your career and help you add value to your organization. For example: • Why finance is not just about manipulating numbers but of immense importance in sustaining growth, building widespread wealth, and creating jobs. • The profit zone and how to tell if a business is in one. • The skill of turning an idea or invention into a product that solves a problem for a market. • Merging the need of business to produce and grow with the environment so they are both

sustained. • The latest thinking in marketing about branding, pricing, reversing a product's life cycle, and turning what has become a commodity into a specialty. • And much more. **The Portable MBA** Robert F. Bruner,2003-02-07 Table of contents

The Personal MBA 10th Anniversary Edition Josh Kaufman, 2020-09-01 The 10th anniversary edition of the bestselling foundational business training manual for ambitious readers, featuring new concepts and mental models: updated, expanded, and revised. Many people assume they need to attend business school to learn how to build a successful business or advance in their career. That's not true. The vast majority of modern business practice requires little more than common sense, simple arithmetic, and knowledge of a few very important ideas and principles. The Personal MBA 10th Anniversary Edition provides a clear overview of the essentials of every major business topic: entrepreneurship, product development, marketing, sales, negotiation, accounting, finance, productivity, communication, psychology, leadership, systems design, analysis, and operations management...all in one comprehensive volume. Inside you'll learn concepts such as: The 5 Parts of Every Business: You can understand and improve any business, large or small, by focusing on five fundamental topics. The 12 Forms of Value: Products and services are only two of the twelve ways you can create value for your customers. 4 Methods to Increase Revenue: There are only four ways for a business to bring in more money. Do you know what they are? Business degrees are often a poor investment, but business skills are always useful, no matter how you acquire them. The Personal MBA will help you do great work, make good decisions, and take full advantage of your skills, abilities, and available opportunities--no matter what you do (or would like to do) for a living.

More Than Money Mark Albion, 2009 This book redefines the meaning of risk, and asks business students to look at risk in a new way. A consciousness-raising book and a how-to, Albion helps MBA students give themselves permission to be who they really want to be in order to create a meaningful life.

Which MBA? George Bickerstaffe,2003 bull; Comprehensive coverage of every aspect of studying for an MBA. bull; Unbiased and detailed assessment of the options available, with total global coverage. bull; Includes new business school rankings - an important enhancement to Which MBA?'s mission of giving students as much information as possible to help them make application decisions. bull; The MBA and the business schools continue to receive a lot of publicity due to the increasing popularity of this degree.

How to Get an MBA Morgen Witzel,2002-01-04 How to Get an MBA is a short handbook for either prospective MBA students wanting to know more about what is involved, or students seeking to prepare themselves for the experience to come. As the first step on the road to a managerial career and lifelong learning, the MBA is one of the most important things a student will ever do. The student must take care to acquire not only the hard technical skills that the MBA provides directly through coursework, but also the soft skills, especially the ability to communicate and to establish and maintain networks, which are developed indirectly through the entire MBA experience. The author shows how to get the most out of an MBA programme, the instructors and fellow students. Topics covered include how to: *read and prepare a case *work in teams *design a project *carry out a project *present written material *communicate effectively in classrooms *interact with instructors and fellow students *use libraries and other resources *develop and manage personal networks *look for a job at the end of the programme.

The MBA Mindset Prashant Navin Gupta,2023-04-18 Elevate your B-school journey; transform your career Hundreds of thousands of students take admissions in business schools with a dream of creating a rewarding career. This dream often gets shattered because B-schools solely focus on providing business adroitness, often ignoring other critical skills. Moreover, students chase wrong goals, take unwise career decisions, and end up moulding a dissatisfying career filled with regrets. The MBA Mindset will enable you to optimise your B-school journey, extract maximum value from an MBA, and eventually build a fulfilling career. It will guide you towards the most critical steps in your MBA journey: • Nurturing your MBA aspirations and cracking the B-school admissions • Laying out a plan for your B-school journey • Selecting the apt MBA specialisation • Building a personal brand and networking effectively • Making the best use of internships, projects, and corporate competitions • Grabbing the best offers from your dream firm • Continuing to learn after graduating to achieve sustainable success This witty and informative compendium, scattered with real-life instances, will send you rolling on the floor laughing and help you craft a meaningful career during your B-school sojourn.

The MBA Distilled for Project & Program Professionals Bradley D. Clark,2021-09-27 Certifications in project management are like birthdays: everybody has one. You need something more to distinguish yourself in this profession. This book is a practical guide for project and program managers who want to increase their skills by incorporating relevant theory, formulas, and tools from Master of Business Administration (MBA) curriculum. The book provides an overview of core classes taught in most MBA programs, but in a way that makes the material practical for project practitioners. Readers will learn new tools to improve critical decision making, formulas and techniques for making recommendations to leadership, and an assortment of theories for up leveling their project management skills.

The MBA Degree Gary D. Eppen, Dennis B. Metcalfe, Marjorie E. Walters, 1979

Roadside MBA Michael Mazzeo, Paul Oyer, Scott Schaefer, 2014-06-10 While playing hooky from a conference in Boston a few years back, three former colleagues from Northwestern's Kellogg School of Management hopped in a car and headed on a road trip. They pulled into a shoe store in Maine and noticed that the sales help was unusually pushy. After a few questions, they discovered the store had a secret shopper program, in which employees would be marked down if they were not sufficiently aggressive with customers. A lightbulb went off. Instead of teaching the tried-and-true case studies involving GE and Microsoft, these three wise men decided to pull their heads out of their ivory towers and go in search of insights about product differentiation, pricing, brand management, building a team, and a host of other topics. Why take your cues on employee compensation from Wall Street when you can learn from a Main Street company like Couer D'Alene's best crime-scene cleaner? Want to learn about scaling a business? Come meet Dr. Burris, the flying orthodontist, who operates multiple, profitable practices in rural Arkansas. The book isn't all egghead; the chapters are spiced with the type of vehicular mishaps and Maalox moments that are common on any road trip.

The 12-Week MBA Bjorn Billhardt,Nathan Kracklauer,2024-02-06 Based on award-winning leadership development programs experienced by over 100,000 professionals at Fortune Global 500 companies, The 12-Week MBA offers practical tips for aspiring business leaders while making an impassioned case for a new approach to management education. Getting an MBA takes time and money, making it inaccessible to many people who want to take charge in the business world. The 12-Week MBA offers an alternative way to learn business essentials by focusing on the skills and knowledge required to succeed as both a manager and a business leader. The 12-Week MBA's unique premise is that business leaders in any industry, any function, and at any level need the same core knowledge, skills, and attitudes to effectively manage and lead. That core consists of working through and with other people to create value while using financial concepts and metrics to maximize the value created for all company stakeholders. The timeless essence of managing numbers and leading people can be learned in less time and at a lower cost than in a traditional two-year MBA, where much of the curriculum may become obsolete by the time students graduate. Authors Bjorn Billhardt and Nathan Kracklauer are senior executives at Abilitie, a global leadership development company that has served over 100,000 learners in fifty countries. Abilitie's clients include some of the world's most recognizable brands such as Coca-Cola, The New York Times, and Dell. Now the key lessons from Abilitie's 12- Week MBA curriculum are available in this accessible and engaging guide.

The Future of the MBA Mihnea C. Moldoveanu,Roger L. Martin,2008-04-25 The MBA is probably the hottest ticket among the current university graduate degree offerings--every year, more than 120,000 students enroll in MBA programs in the United States, and the estimates in Europe do not lag far behind. In addition, job prospects have never looked better for business school graduates; corporations are hiring more business school graduates every year, and compensating them more handsomely. The Future of the MBA provides a sorely needed detailed and systematic review of the major contemporary debates on management education. At the same time, it makes a striking new proposal that will certainly have an impact in business schools: that managers need to develop a series of qualitative tacit skills which could be appropriately developed by integrative curricula brought from different disciplines, including sociology, philosophy, and other social sciences. Moldoveanu and Martin, both involved in the greatly respected integrative business education program at the Rotheman School of Management, provide a guide on how to design a reliable integrated program for management students. One of the main assets of the book is that it relies not just on speculative thinking, but on real life experience, and that it also includes case studies that will appeal to practicing managers. As an authoritative reference on MBA education, it will appeal to faculty and staff of business schools, as well as students in related fields like education and public policy.

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