

Ez Real Estate App Pro

Jeff Petsche

The Concept of Innovative Real Estate Matching Matthias Fiedler,2017-01-18 This book explains a revolutionary concept for a worldwide real estate matching portal (app) with a calculation of the considerable sales potential (Billion Dollar), which is integrated into a real estate agency software including real estate assessment (Trillion Dollar sales potential). This means that residential and commercial real estate, whether owner-occupied or rented, can be brokered efficiently and in a time-saving manner. It is the future of the innovative and professional real estate brokerage for all real estate agents and property owners. Real estate matching works in almost all countries and even across countries. Instead of bringing properties to the buyer or renter, with a real estate matching portal, potential buyers or renters can be qualified (search profile) and then matched and linked to the properties offered by the real estate agents.

Stay Out of Real Estate Jail Barbara Bell-Olsen,2013-07 Stay out of Real Estate Jail is for both seasoned and new real estate professionals. The statements, subjects and property specifics can be adapted to any real estate marketplace in the world. If you follow the guidelines your career will soar, and you will be amazed and excited by the positive changes you will face. You will wonder what you have been doing all these years-or, if you are new, you will realize just how easy and profitable your professional and ethical career in real estate can be. Do you want to become the crème de la crème? How successful do you really want to be? Do you want to write five or ten times more Contracts per day without even thinking how to do it? It's easy and Bell-Olsen has done all the work for you. Your contracts will be extraordinary and protect all parties to the transaction. Grasp the modern, unique and superior structured concepts, suggestions, action plans and procedures in this book and use them to make yourself absolutely indispensable - no more paralyzed fear for your clients or you. You will have so much knowledge, confidence and skill that you will easily take your clients to the successful closing of their purchase or sale, and you will retain them for life. Your business will explode. Pilots do not set out on a flight course without first following their checklists and procedures and verifying that they have done everything perfectly and it is the same for you as a dedicated real estate professional. Barb shares a nuts-and-bolts, a step by step look at the industry, offering timesaving, unique and inspiring concepts as well as a host of forms, checklists, sample letters, addendums, amendments and contract clauses with full explanations and reasoning's behind their use. So go out and create some business, because when your clients are ready to write, so are you! Knowledge is power. Excellence is a habit. Your name is your reputation. Protect it and promote it.

1,200 Great Sales Tips for Real Estate Pros Realtor Magazine,2007-02-16 Perfect for brokers, agents, and other real estate professionals, this handy guide brings together the best ideas from years of incredibly practical lists and checklists published in REALTOR Magazine. This practical, one-of-a-kind guide is perfect for learning the business of real estate and perfecting the best and most effective tactics and techniques for helping your real estate career and business grow.

Buying/selling Your Home Made E-Z Clovis Chaney-Dixon,2001 A wealth of valuable information and forms to list, finance, evaluate, buy and sell a home with or without a real estate agent. Avoid costly legal fees.

Broker to Broker Robert Freedman,2005-11-07 Praise for Realtor? Magazine's BROKER to BROKER By providing best practice management tips with thought-provoking ideas, Broker to Broker offers invaluable guidance on virtually every aspect of our dynamic industry. The book's easy-to-read format, with in-depth supporting material available online, is an innovative approach to helping the country's brokers and managers find effective solutions to today's challenges. --Ron Peltier, President and CEO, HomeServices of America, Inc., Minneapolis, Minnesota This compilation of the latest Realtor? Magazine articles on real estate brokerage management could be of help to brokers and managers looking for practical ideas to boost their operations. The book quotes extensively from veteran brokers and managers who are trying new ways to build sales and tackle problems. Within the book's range of articles could be helpful ideas for you. --J. Lennox Scott, Chairman and CEO, John L. Scott Real Estate, Seattle, Washington The editors did their homework. The pace of change in our business is a constant challenge. Even if you don't want to lead the charge in industry change, brokers would do well to study the innovative concepts (such as the employee-agent model) illustrated here. The section on operations is particularly useful for brokers of a multi-office/multi-region operation. --Steve Brown, ABR?, CRB, Vice President and General Manager, Crye-Leike, Realtors?, Memphis, Tennessee The editors of Realtor? Magazine do a fantastic job of keeping Realtors? on top of all real estate concerns. No issue is more timely or essential to building good business than brokerage practices. --Blanche Evans, Publisher, Agent News, and Editor, Realty Times, Dallas, Texas

Easy Real Estate: The Ultimate Home Buyer's Guide Maria A. Stewart,2020-09-21 EASY REAL ESTATE is a collection of books covering a range of real estate related topics. The first series of this collection, Home Buyer's Guide, is designed to assist the reader in each stage of the property buying process. There are five eBooks published granting the reader an option to select the part(s) they choose to learn about: Home Buyer's Guide - Rent or Buy: The Ultimate Decision Home Buyer's Guide - First Steps on Your Journey (PART I) Home Buyer's Guide - Buying a House (PART II) Home Buyer's Guide - Closing & Ownership (PART III) Home Buyer's Guide - Selling a House (PART IV) The Ultimate Home Buyer's Guide is a collection of these five published eBooks into one convenient book. The Ultimate Home Buyer's Guide is designed for the reader who wants the entire series at their fingertips! The Ultimate Home Buyer's Guide is JAMMED PACKED with step by step process details, check lists, definitions of common real estate terms, and even Pro Tips that will take you from novice to knowledgeable!

The Hottest E-careers in Real Estate Blanche Evans,2000 Practical, cutting edge advice formed by years of observing technological innovations in real estate is the hallmark of the work of Blanche Evans. The Hottest e-Careers in Real Estate documents the technology revolution in real estate for both consumers and practitioners. Evans shares unique insights, ideas and perspectives for professionals in the new wired real estate game. Learn how to: establish an effective online presence; grow sales and listings via the internet; market and advertise services online; and determine how much to spend to reach technologically savvy consumers. A practical, down-to-earth guide.

Closing the Deal the Al Sinclair Way Al Sinclair,2018-10-09 Closing the Deal is a handy tip book for anyone looking to buy, rent or sell their place. With tips that others won't share with you, Al gives you advice and ideas to educate you on how to get things done effectively. For instance, baking cinnamon buns before you have an open house gives your property a very pleasant and homey feel. Home staging for cheap can get you more money for your property, and having bad credit, doesn't mean you can't get a mortgage! Al will take you through the DOs and DON'Ts of buying, renting or selling property, including what to be aware of when looking for the best real estate agent.

Eyes of a Real Estate Professional RJ Salerno,2018-04-12 This book is dedicated to the aspiring Real Estate Agent searching for a pathway to SUCCESS. What will be discussed are real-world ideas and solutions to the ever continued to hunt for the next prospect. These will be ideas mostly not taught in the varying settings of offices where real estate is sold. Today you can change everything if you just dare to believe in the extraordinary of what is possible. I could only hope that the Art of the Open House will have the impact on you as it did for me. What is and will be taught truly works for those that have the desire to take their real estate careers from the bottom of the pack to among the top in any real estate office of any country. RJ began his real estate career like some many with all the excitement, passion and a can-do attitude. Within eight months' time, he was all but out of a real estate career until one day when the most profound game-changing discovery was revealed and his Real Estate Career would never be the same. Go from 0 to a 6 figure income within your 1st year. To the future SUCCESS may the road in front you

now have direction.

Confessions of a Real Estate Professional: Top 10 Mistakes to Avoid When Starting Your Career Jeff Petsche,2016-06-22 This book is a must read for any newly licensed agent or anybody looking to start a career in real estate. Knowing what mistakes are most common among newly licensed agents can save you headache, frustration, money and most importantly, YOUR CAREER!! If you don't know what to look for when starting out, many of the mistakes outlined in this book could cause a new agent's career to END before it ever BEGINS! Mindset, Being Financially Prepared and Picking the Right Brokerage are just a few of the mistakes addressed in this book, and knowing how to address each one can make the difference between having early success or lots of frustration.

How to Buy a House in California Ira Serkes,Ilna Bray,2023-01-31 This book is for anyone looking for a house in the Golden State. It guides the reader step-by-step through the process of buying a home in California. It explains to the reader how to: choose the house and neighborhood they'll be happy with; select and manage a knowledgeable, hard-working agent; qualify for the best mortgage; figure out how much down payment they can afford; make an offer and negotiate a good deal; compete in multiple-bid situations; inspect a house for problems and hazards; buy and sell houses simultaneously; and get through escrow successfully. Includes helpful checklists and worksheets--

Success as a Real Estate Agent For Dummies Zeller,2017-03-14 Make your fortune in the real estate business With home prices jumping nationwide, the real estate market is clearly starting to show stabilization. In the latest edition of Success as a Real Estate Agent For Dummies, expert author Dirk Zeller shows you how to become a top-performing agent. Whether it's lead generation via blogging or social media channels, you'll discover key ways to communicate and prospect in a new online world. Inside, you'll find the latest coverage on being successful selling high-value homes, how to sell short sales to buyers without scaring them off, dealing with residential and commercial real estate, how to use third parties to drive leads and create exposure like Trulia, Realtor.com, and Zillow, and much more. Features tips and tricks for working with buyers Includes must-haves for successful real estate agents Offers tried-and-true tactics and fresh ideas for finding more projects Gives you the skills to close more deals Whether you're looking to rev up your real estate business, deciding whether to specialize in commercial or residential real estate, or just interested in fine-tuning your skills, Success as a Real Estate Agent For Dummies has you covered.

Real Estate Prospecting Loren K. Keim,2008 In the Real Estate industry, as in most sales professions, prospecting is a dirty word. Far too many people enter the field of Real Estate believing they can wait for the phone to ring and earn a great living. Unfortunately, many new agents set themselves up for failure by this approach to the business.A real estate professional's goal is to list and sell real estate. One of the primary keys to being successful is to identify those people who truly want or need to move, and find a way to meet with them. This concept of identifying and targeting likely buyers and sellers is called prospecting, and it is a process, not an event.

21 Things I Wish My Broker Had Told Me Frank Cook,2002 Frank Cook shows new agents, those who might want to be agents, and those who want to be better agents, the road to success.--Jacket.

How to Become a Million Dollar Real Estate Agent in Your First Year Susan Smith Alvis,2007 You will learn to quickly attract new prospects, get the highest possible commissions, and get return business and referrals, while still having a life outside of work. In this new book you will learn: how NOT to make the big mistakes most new agents make, licensing and exam fees, Multiple Listing Service (MLS), local Board of Realtors, real estate boards, expenses of doing business, your vehicle and insurance coverage, sales techniques, simple methods to get hundreds of referrals, how to make buyers and sellers happy, how to quickly and easily locate the best deals for your customer, presenting offers, software programs that make running your business effortless, the luxury housing market, dealing with FSBO's, the commercial market, secrets to using the Internet, setting up a record keeping and computer system, brokers and how to work with them, your professional image, the new frontier, online tools and ideas, and much more.

Finding New Neighbors Wesley C. Brooks,2013-03-29 Clearing the way to close can be a defining process for many professionals in the real estate industry. This process can easily separate the professional from the amateur or part time agent. Professional Real Estate Agents and Real Estate Brokers face a tough challenge every day. Negotiating an offer written on behalf of a buyer; Professional Realtors stand out from the general public as experts in their field. Whether it's a matter of disclosure requirements, ethics or simply due diligence on behalf of a transaction, it's important to seek the advice and representation of a true full time professionally licensed Realtor in every real estate transaction regardless of what side you may be on. Finding New Neighbors takes the reader into the trenches of buying real estate. If the buyer is looking to purchase a residential home, vacant land or a commercial investment property, this book will cover many of the specialized elements that they will encounter along the way. No single publication makes up an entire library of information. As this book reflects the buyers side of real estate, my next book Echoes in the Hall will represent the seller's side of the industry. In my last book; Guide to New Custom Home Ownership, the reader learned about the process of new construction. Additional publications will be added along the way. It is my intent to supply the reader an easy to understand publication that they can use as they proceed in searching for their new home or additional property for their family, future and investments. This book is designed with sections dedicated to writing notes and outlines so the reader can share their thoughts and ideas with their chosen agent or lender.

Make No Mistakes About...Buying Real Estate Melissa Walters,Rudy Silmon,2008 Make No Mistakes About...Buying Real Estate is an easy to understand guidebook designed for anyone interested in the home buying process. This guidebook will assist you in making rational decisions and reduce the number of mistakes that can cost you thousands of dollars! The information will arm you against losses from the time you make your first offer to the time you are ready to sell any property in any market. You'll reference this guide again and again, even after you have purchased your first home. You will discover how easy it is to: -Decide whether or not to buy in an uncertain market -Avoid paying too much for any property and the mortgage loan -Recognize if you're a victim of mortgage scams and tricks -Avoid foreclosure even if you're facing it now -Guide yourself through the buying process with easy to use checklists Don't be one of the thousands of Americans who get ripped off and don't discover it until it's time to sell! Find out what you can do now so it won't happen to you!

Real Estate Confronts the E-consumer Stefan Swanepoel,2000

Social Media for Real Estate Agents & Realtors ,

Real Estate Terms Pocket Dictionary The Real Estate Training Team,2020-02-06 Struggling to understand real estate terms? This quick, on-the-go dictionary is a perfect solution. Do you have a hard time understanding real estate terminology? Do you wish there was a quick and easy to understand guide to summarize real estate concepts? The Real Estate Training Team has once again put together another helpful resource for aspiring real estate professionals. Let us explain in clear and concise words exactly what these different real estate terms mean. After working with thousands of real estate professionals, The Real Estate Training Team has learned exactly what new real estate professionals are looking for. This easy-to-follow reference guide makes understanding even the most difficult of real estate terms easy. The Real Estate Terms Pocket Dictionary gives you all the real estate terms that are actually used in the business in an easy to understand explanation. In this quick reference guide you'll discover: Easy to understand definitions of the 500 most commonly used real estate terms Examples and explanations of how these terms are

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Ez Real Estate App Pro Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has be much more apparent than ever. Its ability to stir emotions, provoke thought, and instigate transformation is actually remarkable. This extraordinary book, aptly titled "**Ez Real Estate App Pro**," written by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve into the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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