

Entrepreneur

Curtis J. Morley

American Entrepreneur Larry Schweikart,Lynne Pierson Doti,2009-09-23 This book vividly illustrates the history of business in the United States from the point of view of the enterprising men and women who made it happen. Ever since the first colonists landed in the New World, Americans have forged ahead in their quest to make good on promises of capitalism and independence. Weaving stirring narrative with economic analysis, this historical deep dive recounts the successes and failures of some of the most iconic business people to grace our history books--from the founding of our country to the present day. In American Entrepreneur, you'll learn about how: Eli Whitney changed the shape of the American business landscape; the Civil War impacted the economy, and how it was renewed by the subsequent dominance of Andrew Carnegie and J. P. Morgan; Asa Candler, W. K. Kellogg, Henry Ford, and J.C. Penney led the rise of the consumer marketplace; and Warren Buffett's, Michael Milken's, and Martha Stewart's experience in the "New Economy" in the 1990s--and how that economy continues today. It is an adventure to start a business, and the greatest risk takers in that adventure are entrepreneurs. This is the epic story of America's entrepreneurs and how they created the economy we enjoy today.

The Monocle Book of Entrepreneurs Tyler Brule,Joe Pickard,2022-03-29 At a time of unprecedented change in the way we work, the editors of Monocle are here to help us envision, create, and make a success of a new business or reboot an existing one. As we face a world that is undergoing unparalleled change, no area is more dynamic than business. To help us understand, navigate, and succeed in this new world, the team at Monocle brings together its unique knowledge of culture, politics, economics, and business. Featuring stories of people running enterprises on every scale, the inspirational tales in this book provide readers with insights into the challenges and joys of creativity and entrepreneurship. These unmatched case studies reveal, among many success stories, how leaders choose branding, hire teams, and design workspaces for today's needs. Whether you are planning to make a life change, start a new business, or reinvigorate an existing one, The Monocle Book of Entrepreneurs is a resource for anyone who wants to make a difference in their work and life.

The Toilet Paper Entrepreneur Mike Michalowicz,2008 Trying to start a business in this economy? Struggling with little or no cash? Have no experience, no baseline to judge your progress against? Whether you're just starting out or have been at it for years, the Toilet Paper Entrepreneur's get real, actionable approach to business is a much-needed swift kick in the pants.

Faith Driven Entrepreneur Henry Kaestner,J. D. Greear,Chip Ingram,2021-08 I'm excited about Faith Driven Entrepreneur. Anyone who is following the example of their creator God can find echoes of their work in this book. -- Lecrae Entrepreneurship can be a lonely journey. But it doesn't need to be. God has a purpose and a plan for all those entrepreneurial dreams and creative gifts he gave you. The work you do today--the company you've built, the employees you work with, the customers you serve, the shareholders you report to, all of it--serves as an active part of what God wants to accomplish on earth. You are not alone in this journey. Join other faith-driven entrepreneurs as, together, we identify the values, habits, and traits that empower us to successfully build businesses, serve our communities, and faithfully pursue a loving relationship with God; read stories that exemplify how those values, habits, and traits unfold in everyday life; and discover the potential God wants to unleash through our work. Each book purchase includes access to the eight-session Faith Driven Entrepreneur video series, a discussion guide to encourage conversation among peers, and an invitation to join a Faith Driven Entrepreneur Group to meet other like-minded entrepreneurs.

The Lean Entrepreneur Brant Cooper,Patrick Vlaskovits,2016-03-21 Leverage the framework of visionaries to innovate, disrupt, and ultimately succeed as an entrepreneur The Lean Entrepreneur, Second Edition banishes the Myth of the Visionary and shows you how you can implement proven, actionable techniques to create products and disrupt existing markets on your way to entrepreneurial success. The follow-up to the New York Times bestseller, this great guide combines the concepts of customer insight, rapid experimentation, and actionable data from the Lean Startup methodology to allow individuals, teams, or even entire companies to solve problems, create value, and ramp up their vision quickly and efficiently. The belief that innovative outliers like Steve Jobs and Bill Gates have some super-human ability to envision the future and build innovative products to meet needs that have yet to arise is a fallacy that too many fall prey to. This 'Myth of the Visionary' does nothing but get in the way of talented managers, investors, innovators, and entrepreneurs. Taking a proven, measured approach, The Lean Entrepreneur will have you engaging customers, reducing time to market and budgets, and stressing your organization's focus on the power of loyal customers to build powerhouse new products and companies. This guide will show you how to: Apply actionable tips and tricks from successful lean entrepreneurs with proven track records Leverage the Innovation Spectrum to disrupt markets and create altogether new markets Use minimum viable products to drive strategy and conduct efficient market testing Quickly develop cross-functional innovation teams to overcome typical startup roadblocks The Lean Entrepreneur is your complete guide to getting your startup moving in the right direction quickly and hyper-efficiently.

Entrepreneur Revolution Daniel Priestley,2018-05-11 A no-nonsense, implementable handbook for taking part in the Entrepreneur Revolution We are living in revolutionary times; times with an impact as significant and far-reaching as the previous Industrial Revolution was to the Agricultural Age. Technological shifts have allowed micro-businesses to compete with large corporations. Small business can now have a global footprint, can be structured in low tax environments, move products anywhere in the world, and access unprecedented levels of support. Entrepreneur Revolution means taking the initiative to do something that you love, something that you're good at, and something that will make you money. This masterclass in gaining an entrepreneurial mindset will show how to change the way you think, the way you network, and the way you make a living. Includes new statistics, activities, case studies, and research Takes a look at how the brain can affect the entrepreneurial mindset Offers new ideas for entrepreneurs starting a new business Helps you shake off old ideas and make a great, independent leap forward This inspiring and practical book shows you how to break free from The Industrial Revolution mindset, quit working so hard, follow your dream—and make a fortune along the way.

Franchise Your Business Mark Siebert,2024-05-28 Join franchise expert and consultant Mark Siebert as he delivers the ultimate how-to guide to employing the greatest growth strategy ever—franchising. In this revised and updated second edition Siebert tells you what to expect, how to move forward, and avoid costly mistakes as he imparts decades of experience, insights, and practical advice to help grow your business exponentially through franchising. Learn how to: Use other people's money to grow your business Evaluate your existing businesses for franchisability Identify the advantages and disadvantages of franchising Develop a business plan for “growth on steroids” Evaluate legal risk, obtain necessary documents, and protect intellectual property Control quality better than in corporate operations Create marketing plans and tools to attract franchises Sell franchises to the right candidates while avoiding potential problems Help your franchisees establish their franchise businesses Cultivate the franchisee-franchisor relationship Prepare your franchise business for an ultimate sale when it is time to exit Franchise Your Business will teach you everything they need to know about the most dynamic growth strategy ever created.

The 10% Entrepreneur Patrick J. McGinnis,2016-04-12 What if there was a way to combine the stability of a day job with the excitement of a startup? All of the benefits of entrepreneurship with none of the pitfalls? In the 10% Entrepreneur, Patrick McGinnis show you how, by investing just 10% of your time and resources, you can become an entrepreneur without losing a steady paycheck.-- front flap

Lifestyle Entrepreneur Jesse Krieger,2014-03-01 Find success, freedom, and adventure—outside the nine-to-five grind . . . Lifestyle Entrepreneur provides a step-by-step framework to turn your interests and passions into products and services that add value for others—while supporting a lifestyle of novelty and adventure. Interwoven with stories and strategies for success, Lifestyle Entrepreneur inspires and instructs aspiring entrepreneurs on how to gain clarity on their identity and a vision for greatness. From a successful entrepreneur who has traveled to and lived in over thirty countries—as well as toured with a rock band, learned new languages, and climbed a volcano—this book offers such frameworks as the Discover Your Identity process and the Vision-MAP, to help you start designing your ideal lifestyle and learn how to leverage these interests and passions to create online businesses that are reflective and complementary to your life and business goals. “Carries you over the most important threshold in an entrepreneur’s life: From ‘I can’t’ to ‘I can.’” —Bryan Franklin, cocreator of Mind Money Meaning

Entrepreneur Lars Tvede,Mads Faurholt,2018-09-11 Build a world class business with a clear blueprint to success Entrepreneur: Building Your Business From Start to Success is your guidebook to achieving entrepreneurial success. Whether you’re an existing business owner seeking to increase your reach, or a budding entrepreneur ready to take the next step, this book provides invaluable guidance from experts who have made it happen time and time again. A simple step-by-step process will help you translate your ideas into effective business plans, raise the capital needed to start and grow your business, build a winning team and leave the competition behind. Drawing upon their experience founding more than 30 companies, the authors share their entrepreneurial wisdom and reveal the real-world techniques that lead to success. With a pragmatic and personal approach, the authors explore the personal characteristics that are vital to achievement; managing stress, withstanding heavy workloads and coping with potential health concerns are subjects often overlooked in the pursuit of business achievement. Addressing the link between business concerns and personal welfare, the authors offer suggestions on how to most effectively reconcile entrepreneurial drive with personal well-being. Build or revitalise a business with proven methods from two globally-recognized experts in the field Develop an effective business plan to maximise your probability of success Understand funding markets and raise capital necessary to start or grow your business Grow your business by beating the competition and dominating your market Providing invaluable insight into real-world entrepreneurial methods that work, this book arms current and future business leaders with the skills, knowledge and motivation to create the organization of their dreams.

The Future Entrepreneur Kingstone P. Ngwira,2021-04-27 THE FUTURE ENTREPRENEUR What you have learned in this book can change your life. This is a must read book for would be entrepreneurs, existing entrepreneurs as well as intrapreneurs (those that are employed but using entrepreneurial skills) and university students both at undergraduate and postgraduate levels. So I would like to say congratulations for picking up and making efforts to read this book. Get ready because your life is about to be drastically transformed. This book will not leave you where it found you. The ideas and insights presented in the entire write up have been the bedrock of starting your own business. But to ensure that your business journey will be a fruitful one, it is important to understand all that becoming an entrepreneur entails. This is why I wrote this book for you. It is high time that you consider starting your own business that will help you to realize your dream. Entrepreneurs who make an impact to their life contribute effectively to their nation. The economy which offers hard times is not the issue. The issue is you. The solution therefore is for you to start your own business today. TOPICS INCLUDE: The Business of the 21st Century How to Start Business Operations Total Business Mastery The Environment of Business Managing Times of Business Downturn

Life Entrepreneurs Christopher Gergen,Gregg Vanourek,2011-01-04 An inspirational and practical guide for anyone who wants to incorporate the dynamic skills of entrepreneurs into their own lives and work. A new generation of life entrepreneurs is emerging: people who apply their vision, talents, creativity, and energy not only to their work but to their entire lives, changing the world for themselves and those around them. In this book, successful entrepreneurs Christopher Gergen and Gregg Vanourek draw on numerous interviews with fifty-five leading entrepreneurs worldwide as well as the wisdom of multiple thought leaders to provide vivid examples, moving vignettes, concrete frameworks, and practical strategies for revving up our work and play through entrepreneurial leadership. This book starts by providing strategies for integrating life, work, and purpose and ends by capturing the implications of the current entrepreneurial boom for our workplaces, learning institutions, communities, and families. Christopher Gergen (Washington, D.C.) is a founding partner of New Mountain Ventures, co-founder and chairman of SMARTHINKING, Adjunct Professor and Director of the Entrepreneurial Leadership Initiative at Duke University, and a life-long entrepreneur, Gregg Vanourek (Thornton, CO) is a founding partner of New Mountain Ventures, former CEO of Vanourek Consulting Solutions, and former Senior Vice President of School Development for K12 Inc.

The Everyday Entrepreneur Rob Basso,2011-10-18 A primer for pursuing entrepreneurial ambitions and achieving success Filled with strategies and powerful anecdotes about defining and setting goals and pushing for entrepreneurial success, The Everyday Entrepreneur reveals how readers can apply the ambitions of a go-getter in their own lives, position themselves ahead of the pack, examine how to calculate risk, and understand the mindset necessary to venture forward on their own. Unlike other books on the market, The Everyday Entrepreneur looks at tangible strategies for business owners to build wealth and financial freedom at any age and inspires those who think they may not have what it takes to get out and put plans into action. Filled with valuable lessons about driving business growth and honing your entrepreneurial instincts to the fullest Includes thoughtful interviews of successful individuals from diverse backgrounds The Everyday Entrepreneur imparts meaningful stories and offers a guide to find your own success.

Entrepreneurial Leap Gino Wickman,2019-10-15 You've thought about starting your own business . . . but how can you decide if you should really take the leap? There's a lot on the line, and you have to ask yourself difficult questions: Do I have what it takes? Is it worth it? And how the hell do I do it? You need answers, not bullshit. This book has them. Entrepreneurial Leap: Do You Have What it Takes to Become an Entrepreneur? is an easy-to-use guide that will help you decide, once and for all, if entrepreneurship is right for you—because success as an entrepreneur depends on far more than just a great idea and a generous helping of luck. In this three-part book, Gino Wickman, bestselling author of Traction, reveals the six essential traits that every entrepreneur needs in order to succeed, based on real-world startups that have reached incredible heights. If these traits ring true for you, you'll get a glimpse of what your life would look like as an entrepreneur. What's more, Wickman will help you determine what type of business best suits your unique skill set and provide a detailed roadmap, with tools, tips, and exercises, that will accelerate your path to startup success. Packed with real-life stories and practical advice, Entrepreneurial Leap is a simple how-to manual for BIG results. Should you take the leap toward entrepreneurship? Find out today and let tomorrow be the first step in your new journey, whatever shape it may take.

The Entrepreneur's Paradox Curtis J. Morley,2021-03-16 “They don’t teach these principles in business school. These lessons can only come from the entrepreneurial book of life.” —Kevin Cope, author of the #1 Wall Street Journal bestseller Seeing the Big Picture What is the “entrepreneur’s paradox”? Curtis Morley explains that the exact qualities that aid an individual in founding a startup company—brilliance and expertise—are what prevent them from realizing expected success. What starts as freedom and financial independence turns into grueling hours, stress, bills, and ultimately failure. This is the paradox that is entrepreneurship. Morley is here to show startup

businesspersons how to achieve the golden rule of successful entrepreneurs—5x results. That’s achieving five dollars in revenue for every dollar spent on marketing, advertising, sales, and any other growth expenses—a goal he himself has achieved and exceeded. By coaching clients on the sixteen pitfalls faced by all startups, he has promoted entrepreneurship development in multiple industries, sharpened skills, and revealed the keys to superior, next-level growth. This guidebook contains all you need to conquer the entrepreneur’s paradox and put yourself on a defined pathway to business success, while avoiding pitfalls like: · Climbing without a map · Building not selling · Losing sight of culture “Shows prospective business men and women how to reach their goals while creating a launchpad for a business.” —Daily Herald “The playbook for startup success.” —Sean Covey, president of FranklinCovey and coauthor of the #1 Wall Street Journal bestseller The 4 Disciplines of Execution

Main Street Entrepreneur Michael Glauser,2016-05-16 100 Cities. 100 Entrepreneurs. 9 Keys for Success. Main Street Entrepreneur offers a unique look at what it takes to create a successful and thriving business. Lifelong entrepreneur, business consultant and university professor Michael Glauser rode 4,005 miles in 45 days, spent 246 hours on a bike seat, climbed 165,748 vertical feet, and interviewed more than 100 entrepreneurs in 100 cities along the way to discover the secrets to entrepreneurial success. Glauser has distilled hours of interviews and research to present the nine keys for: • Building a purpose-driven business • Meeting important community needs • Developing a supporting cast • Working with a zealous tenacity • Giving mind-boggling customer service • Diversifying revenue streams • Giving back to the broader community • And ultimately, creating the lifestyle of your dreams Readers will learn how to achieve their own dreams and won’t need a 30-page business plan, venture capital, or an exit strategy. All they need to do is implement nine keys for success. Not everyone can build a Facebook, Google or eBay, but anyone with passion and tenacity can do what these entrepreneurs all across America are doing.

Grow Your Business The Staff of Entrepreneur Media,2022-05-10 Take your small business to the next level! So you've successfully launched your business and now it's time to grow. Grow Your Business will provide you with the tools and blueprints you need to meet your business goals. With personal anecdotes, practical tips and worksheets to help create your business plan and growth strategy. You will learn key takeaways for expanding your small business, such as: How to position your business for consistent growth Setting up systems to manage your team and business Creating a strategic and focussed business plan Marketing and advertising strategies for growing your business How to build effective sales funnels and verticals to create multiple revenue streams

Starting Your Own Business Adam Toren,Matthew Toren,2017-03-27 The easy way to help your kid start a business Do you have a budding entrepreneur on your hands who's anxious to bring the next great business idea to life? Make their dream come true with the accessible, expert help in Starting Your Own Business. Written with young learners in mind, this book walks your child through the steps that turn a bright idea into a profitable business. An extension of the trusted For Dummies brand, Starting Your Own Business speaks to juniors in a language they can understand, offering guidance and actionable plans to turn their business idea into a reality. From setting goals to putting together a plan that encourages others to help them get their idea off the ground, it offers everything kids need to get their business started and make it grow. The book features a design that is heavy on eye-popping graphics that hold children's attention The content focuses on the steps to completing a project A small, full-color, non-intimidating package instills confidence in the reader Basic projects set the reader on the road to further exploration Children are notorious for their huge imaginations. Now, their ideas can live in the real world—and translate to real profit—with the help of Starting Your Own Business.

Disciplined Entrepreneurship Bill Aulet,2013-08-12 24 Steps to Success! Disciplined Entrepreneurship will change the way you think about starting a company. Many believe that entrepreneurship cannot be taught, but great entrepreneurs aren’t born with something special – they simply make great products. This book will show you how to create a successful startup through developing an innovative product. It breaks down the necessary processes into an integrated, comprehensive, and proven 24-step framework that any industrious person can learn and apply. You will learn: Why the “F” word – focus – is crucial to a startup’s success Common obstacles that entrepreneurs face – and how to overcome them How to use innovation to stand out in the crowd – it’s not just about technology Whether you’re a first-time or repeat entrepreneur, Disciplined Entrepreneurship gives you the tools you need to improve your odds of making a product people want. Author Bill Aulet is the managing director of the Martin Trust Center for MIT Entrepreneurship as well as a senior lecturer at the MIT Sloan School of Management. For more please visit <http://disciplinedentrepreneurship.com/>

Entrepreneur Voices on the Science of Success The Staff of Entrepreneur Media,2018-09-25 BUILD A BETTER BUSINESS WITH SCIENCE This is not your average success book. We're not here to tell you how every successful person is the same or how getting up an hour earlier will change everything. Buy we do give you research-backed facts and pair them with insights and strategies from CEOs and business leaders for getting more out of your day, closing more deals for your business, and earning more money—all while living a life you're genuinely happy with. Take a deep dive into Entrepreneur Voices on the Science of Success and you'll discover the key science-backed strategies of experts, founders, and entrepreneurs like you that will help you to: Rewire your brain to build habits for success Reach peak productivity with your perfect routine Identify customer needs to create a more focused marketing plan Develop high-performing individuals within your team Attract and retain a more captive audience with cutting-edge tools Achieve the work-life balance that works for you

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