# **Dunkin Donuts**

Ronald J. Alsop

Around the Corner to Around the World Robert Rosenberg, 2020-10-13 Learn twelve key lessons from Dunkin' Donuts former CEO Robert Rosenberg that offer critical insights and a unique, 360degree perspective to business leaders and managers on building one of the world's most recognized brands. For entrepreneurs fighting for survival and leaders in growing businesses facing critical strategic decisions, competition is always fierce and the future is never certain. Throughout all the chaos, you need a mentor that has seen a business through the ins and outs and can offer guidance that will exponentially tip the odds in your favor to succeed. Robert Rosenberg took over as CEO of Dunkin' Donuts in 1963, 13 years after the first restaurant was founded by his father William. In his remarkable 35-year run, he grew the company from \$10 million in sales to over \$2 billion with more than 3,000 outlets. Through his tenure, Robert learned important lessons on running and scaling a family business. Rosenberg shares his insider perspective on all the dramatic highs and lows that are part of the Dunkin' Donuts story to guide you to your own success story. In Around the Corner to Around the World, Rosenberg helps you as he: Distills the characteristics of a successful company through all phases of growth. Provides a new perspective on the dramatic story behind the rise of one of the world's most iconic brands. Tells the first-hand account and essential lessons learned from the tenure of one of the most successful CEO runs in modern business history. Reveals some of the dramatic and surprising plot turns in the story of Dunkin's rise to global prominence. Around the Corner to Around the World tells a compelling story of lessons gleaned over a 35-year career building a small business into the iconic Dunkin' brand it has become. The harrowing twists and turns and sometimes existential threats to the business will enlighten anyone starting or running a business.

Consumer Insights 2.0 Dona Vitale,2006 Consumer-goods companies need more than just traditional market research to make good strategic decisions. That's why many of them have created departments of consumer insights. This book reveals the characteristics of these new departments and their leaders. You'll discover how they contribute to customer knowledge that goes far beyond market research to help set strategy and develop new business opportunities. Based on her 20 years of experience, Dona Vitale outlines:-- Characteristics needed by consumer insights specialists-- Techniques that help develop the insights-- Presentation tips to help a whole company get on board with new ideas. Ms. Vitale also presents an enlightening case study from Dunkin' Donuts brand that makes it crystal clear how consumer insights can contribute to bottom line success. If you would like to be the market leader in your category or your company, this book will guide you every step of the way.

The Donut Cookbook Daniel Humphreys, 2017-09-19 This donut cookbook is s comprehensive yet compact guide to making authentic and delicious donuts from scratch in the comfort of your own home. With the help of this comprehensive donut cookbook, I hope you learn how to make donuts that will rival those of dunkin donuts or your local bakery. With over 25 donut recipes to choose one, I'm sure you will learn how to make a variety of donuts from s'mores donuts, vanilla donuts, sugar raised donuts and even peanut butter donuts. So, what are you waiting for? Grab a copy of this book and start making donuts today!

**Time to Make the Donuts** William Rosenberg, Jessica Brilliant Keener, 2001 It all started when Bill Rosenberg took a leap of faith and bet his future on a donut.

The Challenge Culture Nigel Travis,2018-09-18 The executive chairman and former CEO of Dunkin' Donuts and Baskin Robbins reflects on the unique, results-oriented discipline he's developed over decades of leadership, which provides a blueprint for any organization to achieve prosperity. We live in an era in which successful organizations can fail in a flash. But they can cope with change and thrive by creating a culture that supports positive pushback: questioning everything without disrespecting anyone. Nigel Travis has forty years of experience as a leader in large and successful organizations, as well as those facing existential crisis-such as Blockbuster as it dawdled in the face of the Netflix challenge. In his ten years as CEO and chairman of Dunkin' Brands, Travis fine-tuned his ideas about the challenge culture and perfected the practices required to build it. He argues that

the best way for organizations to succeed in today's environment is to embrace challenge and encourage pushback. Everyone-from the new recruit to the senior leader-must be given the freedom to speak up and question the status quo, must learn how to talk in a civil way about difficult issues, and should be encouraged to debate strategies and tactics-although always in the spirit of shared purpose. How else will new ideas emerge? How else can organizations steadily improve? Through colorful storytelling, with many examples from his own career-including his leadership in turning around the fear-ridden culture of the London-based Leyton Orient Football Club, of which he is part owner-Travis shows how to establish a culture that welcomes challenge, achieves exceptional results, and ensures a prosperous future.

TWENTY-THREE DUNKIN' DONUTS ROBBERIES Mark Staniforth,

**Dunkin' Donuts** Hoffman, Alan Nathan Hoffman, 2017 For more than 60 years beginning in 1950, Dunkin' Brands Group was one of the world's leading franchisors of quick service restaurants (QSR). The company's main objective was to make and serve the freshest, most delicious coffee, donuts, and hard-serve ice cream quickly and courteously in modern, well-merchandised stores. Forbes listed Dunkin' Donuts as one of its "Top 20 Franchises to Start" in 2011. From its earliest days, Dunkin' Donuts' founder, William Rosenberg, understood that in order for the company to expand he needed a model which did not require that he do everything himself. The franchise model, which allowed a company to open stores with other people's money, seemed ideal for his purposes, and became so deeply embedded in the company that the whole supply chain was operated by franchisees. Rosenberg later founded the IFA (International Franchise Association).

**Dunk'd** Irwin Barkan, 2011-07-01 Dunk'd is the true story of Irwin Barkan's encounter with the dark side of franchising. He is a serial entrepreneur who buys five franchises from Dunkin' Donuts the consumer brand of his dreams - only to find out that the company spies on its franchisees, even their personal lives, and has sued hundreds of them in a scheme to seize their stores. When Dunkin' Donuts targets him, he fights back, and sets out to find out what is really going on behind the brown and orange logo. Dunk'd takes the reader through Barkan's experience with the modern day realities of franchising, starting with the sales process and explaining how the small business owners who operate franchises function within the confines of this distribution system that is controlled by global conglomerates and private equity firms. The book examines how the franchising business, built around legal principles from the 19th Century, enables franchisors to treat their franchisees with impunity. Dunkin' Donuts was once a paragon of franchising. Its founder, Bill Rosenberg, espoused a system where the franchisees were considered partners and built the company into an indelible brand. But its new owners have leveraged the franchise agreement, the most one-sided legal agreement used in business today, and used it to terrorize its franchisees, the small business owners who provide the capital and hard work that make the system work. Dunk'd is a cautionary tale that will entertain and inform readers as Barkan responds to a business environment that he has never encountered before: where a franchisor exploits its legal and economic dominance to batter its franchisees into submission. The underbelly of the franchise system and its deleterious effects on franchisees are exposed in Dunk'd; along with its built-in opportunities for larceny; by the franchisor, its corporate managers and the franchising lawyers assigned to keeping the rotten edifice intact. It's a story Barkan could not fully comprehend while it was occurring. But once he put the pieces together that his story was more representative of the franchising and small business experience than the public could ever begin to imagine and is the reason he has written this book. This is a story all too familiar with franchisees, but one that will horrify the rest of America.

Living a Starbucks Lifestyle on a Dunkin' Donuts Budget Luis Gonzalez,2019-01-17 Millennials (broadly defined here as those in their 20s and 30s) want to enjoy the best things in life as much as everyone else. Yet, their earning potential is typically less than those of older generations . Frequently saddled with high student loan debt, Millennials need to find ways to live large on a small budget. This concise guide will show you how to enjoy the finer things in life for less. It all starts with coffee. Living a Starbucks Lifestyle on a Dunkin' Donuts Budget provides valuable advice and tips on everything from luxury apartments to hotels and cruise, cars, clothing,

restaurants, spas, and more. This guide will show you how to experience luxury at a bargain.

The 18 Immutable Laws of Corporate Reputation Ronald J. Alsop,2006 Indispensable insights into creating and maintaining a good corporate reputation. The writing is straightforward and refreshingly free of jargon, and the company examples are timely, relevant, and revealing. Paul Danos, Dean, Tuck School of Business at Dartmouth. Every executive will benefit from reading this expertly written guide - Ronald Sargent, President and CEO, Staples, Inc. A unique combination of expert journalistic insight and knowledge gained from quantitative research into how people perceive corporations. Joy Marie Sever, Senior VP, The Reputation Practice at Harris InteractiveIn this topical and up-to-date book, Wall Street Journal news editor Ron Alsop provides 18 lessons based on years of experience covering every aspect of corporate reputation. He shows the benefits of a good reputation, the consequences of a bad one, how to measure reputation and nurture a good one. There's advice on how to identify the most likely dangers to a company's reputation, how to use the Internet to control perception of an organization, and how to present good deeds in the right way. Punchy and informative, it draws on real life examples from major corporations, including FedEx, BP, McDonalds, DuPont, Calvin Klein, Coca-Cola, Levi Strauss and Co. and Enron.

Donuts And Business Arnold Trossbach, 2021-07-07 Dunkin' Donuts can trace its history back to 1948, when founder Bill Rosenberg opened a shop called the Open Kettle to sell coffee and doughnuts in Quincy, Massachusetts. But Rosenberg's goal was bigger than one doughnut shop, as his later reputation as one of the fathers of franchising would show. He had already launched a successful food truck company that served Boston workers on their breaks, and in 1950, with the help of the team of executives, he chose the name Dunkin' Donuts for his new quick-bite empire. In this book, Bill narrates his roller coast ride to success with characteristic humor, candor, wit and passion. His winning principles and philosophies have proven viable for more than seven decades and will inspire you to reach for your own life goals.

<u>Exploring Management</u> John R. Schermerhorn, Jr,2009-12-30 Exploring Management, Second Edition by John Schermerhorn, presents a new and exciting approach in teaching and learning the principles of management. This text is organized within a unique learning system tailored to students' reading and study styles. It offers a clean, engaging and innovative approach that motivates students and helps them understand and master management principles.

#### FOURTEEN DUNKIN' DONUTS ROBBERIES Mark Staniforth, 2021-10-17

Successful Journey Of Donuts Juliette Ding,2021-07-07 Dunkin' Donuts can trace its history back to 1948, when founder Bill Rosenberg opened a shop called the Open Kettle to sell coffee and doughnuts in Quincy, Massachusetts. But Rosenberg's goal was bigger than one doughnut shop, as his later reputation as one of the fathers of franchising would show. He had already launched a successful food truck company that served Boston workers on their breaks, and in 1950, with the help of the team of executives, he chose the name Dunkin' Donuts for his new quick-bite empire. In this book, Bill narrates his roller coast ride to success with characteristic humor, candor, wit and passion. His winning principles and philosophies have proven viable for more than seven decades and will inspire you to reach for your own life goals.

**The Challenge Culture** Nigel Travis,2018 The charismatic, accessible, and down-to-earth CEO of Dunkin' Brands (Dunkin' Donuts, Baskin-Robbins) shows how positive pushback--the discipline of questioning everything without trashing anyone--provides a unique, results-oriented way to lead an organization to prosperity.

The Very Basics Of Safe Boating Dunkin, 2001-03-05 The first book that a new boat owner will want to buy, after paying all of that money for his boat.

**The Donut** ,2014-06-01 The love for the donut in the United States is longstanding and deeprooted. Gourmet donut shops have popped up in trendy neighborhoods across the country and highend restaurants are serving trios of donuts for dessert, while Dunkin' Donuts, Krispy Kreme, and Tim Hortons have amassed a devoted following. In this captivating guide to the delectable dessert, culinary historian, chef, and donut lover Michael Krondl has put together an entertaining social history of the donut throughout the ages and from around the world. Among the interesting facts

Krondl brings up are the donut's surprising role, not only as a traditional prelude to Lent, but in Hanukkah and Ramadan as well; the serving of donuts to American doughboys in the trenches of World War I; and the delivery by Red Cross Clubmobiles of essential comforts of home to World War II soldiers such as music, movies, magazines and—what else?—donut machines. Mindful that the information might have readers itching to run to their nearest bakery, Krondl also offers a baker's dozen of international donut recipes—with accompanying color photos—including those for Chocolate-Glazed Bismarcks with Marshmallow Filling, Nutella Bombolocini, Frittelle di Carnevale, and Dulce de Leche Raised Donuts with a Salty Caramel Glaze, among others.

**Love Poems** Dunkin,2002-08-23 A look at love through the eyes of a true romantic, Dunkin's poetic artistry tears at the heart, brings a tear to the soul, and reminds what Love is really all about.

<u>Hearings, Reports and Prints of the House Select Committee on Small Business</u> United States. Congress. House. Select Committee on Small Business, 1970

**Decisions and Orders of the National Labor Relations Board** United States. National Labor Relations Board, 2002

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