Charlotte Nc Realtor

Patrick K. Hetrick

The Essential Guide to Charlotte Real Estate Anna Granger, Leslie Dale, Brenda Thompson, Kim York, 2015-11-11 In this book, fourteen award-winning local leaders in real estate and associated industries give an overview of the Charlotte, North Carolina real estate market and provide advice on buying, selling, financing, improving and investing in residential properties in the area. Anna Granger discusses buying and selling real estate in the South Charlotte area, a large, popular area with lots of shopping and a wide variety of residential neighborhoods. Andy Reynolds covers the Lake Wylie area, a large recreational lake with many residential neighborhoods, just adjacent to Charlotte on the Southwest boundary and along the border with South Carolina. Sam Grogan provides advice on buying and selling luxury properties in the Charlotte region, from Uptown/Center City to the lakes and to the luxury developments in the southern sections of the city. Amber Garchar discuses buying and selling real estate at Lake Norman, the largest man-made lake in North Carolina, and surrounding towns, with many residential neighborhoods, just North of Charlotte. Chris Bonnefoux covers Uptown Charlotte, with dozens of high-rise condominium buildings, all within walking distance of the 100,000 jobs and numerous sports and entertainment venues and restaurants in Center City. Brad Roche discusses residential property financing and shows how to save money when purchasing or refinancing a property. Lisa Archer provides advice on selling and buying homes throughout the greater Charlotte region, along with some programs to help local heroes. Darin Brockelbank discusses improving your property with outdoor living spaces and offers advice on selecting a reliable contractor to handle the construction and maintenance. Linda Beverley and Leslie J. Dale cover investing in residential real estate in the Charlotte area and offer advice to new investors as well as to investors new to the area. Kim and Dick York discuss buying and selling real estate in the rapid growing Greater Northeast Charlotte area, that includes the UNCC area and parts of both Mecklenburg and Cabarrus Counties. Brenda Thompson provides advice on buying and selling unique properties in the Western North Carolina Mountains, about two hours to the West of Charlotte. Mike Waite offers advice on how to select a residential remodeling contractor, reducing both your risk and your stress. For many years Charlotte, North Carolina has been among the top five fastestgrowing major cities in the United States. The estimated population according to the U.S. Census Bureau was 810,000 as of 2014, making Charlotte the 17th largest city in the United States and second largest in the Southeast, based on population. The Charlotte metropolitan area had a 2014 population of approximately 2.4 million. The Charlotte region's growth has been stimulated by a great business climate, attracting many Fortune 500 Company Headquarters and other major business operations to the area. It is the second largest banking center in the United States after New York City. Charlotte has a true four-season climate, without extremely cold or hot weather. It is midway between the mountains and the beach and the area has an abundance of recreational opportunities for everyone. Sports fans have a lot to choose from including the NFL Carolina Panthers, the NBA Charlotte Hornets, major NASCAR races, PGA golf championships and major college sports. Royalties from sales of this book are being donated to The Humane Society of Charlotte. Since 1978 the Humane Society of Charlotte has been a community resource committed to improving the lives of companion animals through adoption, spay/neuter and education. The vision of The Humane Society is for all companion animals to one day live in a community full of care and compassion without the fear of being unwanted.

North Carolina Real Estate Manual Patrick K. Hetrick, 2008

How to Make Your Realtor Get You the Best Deal North Carolina Edition Susan L. Woodward, Ken Deshaies, 2003-03 It's time for you to take control The historical system of buying a home left buyers unrepresented and at the mercy of both sellers and their real

estate representatives. This pioneering work shows you how to get the best deal, from selecting the right Realtor and getting them to work for you, to negotiating, financing the transaction, and inspecting the property.

How to Buy a Home in North Carolina in Your Spare Time Cyndi Griffin,2018-04-19 Buying a home is exciting and rewarding but it can be frightening as well. There have been many recent changes to lending laws and the process of buying a home in North Carolina. Whether you are a first-time buyer, looking for a larger home to fit your growing family or downsizing, the information in these pages will give you an overview of what to expect on your homeownership journey.

Hiking the Real Estate Trail Field Guide Terry Wilson, 2018-07-17 I wrote a book for new and experienced agents called Hiking the Real Estate Trail. It's chock full of information to help you get your business up and running or keep it going. What it lacked, however, was a field guide that you could take on the hike with you. That's the purpose of this guide. So welcome to the Hiking the Real Estate Trail Companion Guide. Before we get started let's talk about how this guide can help you succeed in real estate. To develop the proper habits, you will use this guide for 66 days. The day field is left blank, so you can start anytime. Simply fill in the first day and get hiking. Each morning you will enter the activities for the day and track how you're doing. If you need ideas for inexpensive or free lead generation ideas, check out page 28. There are 50 inexpensive ways to build your business. (with apologies to Paul Simon). Each day you will fill in the morning section regarding what your activities will be to lead generate for the day, track your progress and then in the evening review how the day went. You can keep your notes regarding your lead generating activity on the facing page along with notes for what worked and didn't work and what needs to be improved. There is a six-day running total that you'll add to each day, so you can see your progress. Why not seven days? Because everybody needs a day off!! On the sixth day you'll do a quick review of what went right, what went wrong, what scripts and types of meetings worked, and which didn't. Basically, you're adjusting as you go so you don't get too far down the wrong path before you realize you're lost and frustrated. Finally there is a guidebook for both new and experienced agents to help you follow the winding trails of building your real estate business or blaze new trails. It's easy to follow and can work with any system you currently use, but now you can have it with you and make notes and ponder your success (and failures) while on the go. Could you use your phone? Sure, but think how easily distracting and a time waster it can be. Use this guide for 66 days and your business will reach new heights and you'll cover more ground. Think of it as your ultimate take-along field guide while hiking the real estate trail.

North Carolina Real Estate Manual North Carolina Real Estate Commission, Patrick Hetrick, Larry Outlaw, Patricia Moylan, Kizzy Crawford Heath, 2021

North Carolina Real Estate Manual Patrick K. Hetrick, 2004

Rent-To-Own and Rent-to-Sell: a Complete Guide Brett Furniss,2012-02-02 In tough real estate markets (like today's!), traditional buy and sell methods have been put to the test. There is a much smaller pool of qualified buyers going after a swelling pool of home sellers. This begs 3 questions: What happens to the people who want to buy that can't qualify right now? What happens to the homeowners who can't sell their home at rock-bottom prices? And what happens to the real estate professionals who make their livings transacting real estate?Rent-To-Own & Rent-To-Sell: A Complete Guide provides answers to these questions for real estate agents and property managers. Using proven rent-to-own (lease option) techniques, real estate professionals will learn to work profitably with buyers and sellers creating win-win-win transactions. The author, Brett Furniss, outlines step-by-step instructions on how to work with

non-qualified buyers (rent-to-own tenants) and place them into vacant homes for sale (rent-to-sell homes) that he has utilized the last 9 years. As the founder of BDF Realty and Rent-To-Sell Realty in Charlotte, NC, he has written and spoken extensively on these subjects and shares his secrets to sales success in this challenging real estate market.

Getting Started in Real Estate Day Trading Larry Goins, 2009-03-23 Real estate day trading is using the Internet to buy and sell houses without leaving home. In many cases, the investor closes on a house and resells it the same day. Readers will learn the author's system for how to buy and sell 5-10 houses a month in today's market, using the Internet, phone, fax, and email to analyze, research, and find the properties, buyers, and others needed for the transaction. Author Larry Goins has personally done deals in nine different states and has students in the US, Canada, Australia, New Zealand, Japan, China, Israel, the Philippines, and Denmark. Day trading can be used for wholesaling properties to other investors, retailing, lease options, short sales, foreclosure investing, etc. The basic steps are: Search online for potential properties to make offers on, using specific techniques for finding the right ones. Once an offer is accepted, usually within 1-2 weeks, put it on paper using clauses included in the book, and get the property inspected by a rehab contractor to get a free estimate of how much the repairs will cost. This is done by finding reputable contractors online and through referrals from realtors and through autoresponders. Order an appraisal. Sell it fast! Using the buyers list you have built on the internet through email marketing groups, social networking sites, blogs, free classified sites, bank-owned property sites, and more, send an email with the details of the property and instructions on how they can get the property under contract. Usually within two hours several potential buyers will reply. Set up a closing to buy it and to sell it on the same day; closings are about 30 minutes apart. By it at 10:00 and sell it at 10:30, for example. There are many ways to fund and close on the property. The book will contain step-by-step, easy processes for assignments, options, flex options, simultaneous closings, using hard money, private money, cash partners, and credit partners, none of which will require an investor's own cash or credit. With praise from New York Times Bestselling Author Dr. Albert Lowery, Robert Shemin, Frank McKinney and foreword by Michael E. Gerber. Larry Goins (Lake Wylie, SC; www.larrygoins.com) is one of the real estate industry's most popular speakers. He buys and sells 5-15 houses a month all over the US, in today's difficult market, from the comfort of his office. Larry speaks live an average of twice a week and holds two to three teleconferences a week. He is licensed as a mortgage lender, mortgage broker, real estate broker, and general contractor in North and South Carolina. Larry served as President (2003 & 2004) of the Metrolina Real Estate Investors Association in Charlotte, NC, a not-for-profit organization that has over 350 members (it is also the local chapter of the National Real Estate Investors Association). He has been investing in real estate for over 20 years.

Rent-To-Sell Your Own Home Manual Brett Furniss,2012-02-01 In today's challenging real estate sales market, the same old process of listing a home for sale with a Realtor, waiting a few months, and selling for full price just isn't happening! So what is there to do?Rent-To-Sell Your Own Home details innovative methods to get the most potential buyers to your home in this challenging market. From selling to a real estate investor and renting back your home, to using Craig's List to generate rent-to-own tenants, this book will provide you proactive sales strategies that work! Who wants to be stuck playing a sales waiting game that might never pan out? The Rent-To-Sell Your Own Home book will teach you to:*Offer your home to tenant-buyers, rent-to-own tenants, buyers, and investors ALL AT THE SAME TIME! Sales is a numbers game- have this work for you!*Use proven processes we have been using for years to sell homes*Maximize your real estate professionals*Harness the power of rent-to-own tenants- willing buyers who cannot buy in this challenging mortgage market*Sell your home with a tenant in place to investors worldwide!*Tips by the President and Owner of BDF

Realty and Rent-To-Sell Realty whose firm has been using lease options to move real estate for years*Secrets used by successful real estate agents and property managers to fill homes fast!This book will teach you to maximize your real estate professionals (real estate agents and property managers), as well as showing practical strategies to assist them in selling your home. If you are stuck in home sale limbo, this book is a must-read and could be your ticket to freedom!

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1,200 Great Sales Tips for Real Estate Pros Realtor Magazine,2011-01-06 Perfect for brokers, agents, and other real estate professionals, this handy guide brings together the best ideas from years of incredibly practical lists and checklists published in REALTOR Magazine. This practical, one-of-a-kind guide is perfect for learning the business of real estate and perfecting the best and most effective tactics and techniques for helping your real estate career and business grow.

<u>Sears Homes of Illinois</u> Rosemary Thornton,2010-11-16 From 1908 to 1940, Sears, Roebuck and Co. sold nearly seventy-five thousand homes through its mail-order Modern Homes program. Families across the nation set about assembling the kits, using the thick instruction manual to puzzle out how twelve thousand pieces of house might fit together. The resulting dwellings were as durable as they were enchanting, swiftly becoming icons of the American landscape. Follow leading expert Rosemary Thornton through a lavishly illustrated history of the homes many Illinoisans dont know they are living in. Recognize your own front porch on a page in the Neo-Tudor section of the style gallery and tell your plumber hes helping to preserve a Barrington.

North Carolina Real Estate Comprehensive Review Matt Davies, Tiffany Ross, 2019-03-15 This book will prepare you to pass the comprehensive State and National portion of the North Carolina Prelicense Exam.

Plaza-Midwood Neighborhood of Charlotte Jeff Byers, 2004-10-20 One of Charlotte's early streetcar suburbs, the Plaza-Midwood

neighborhood epitomizes the New South vision of Charlotte. Its history reflects the growing of the New South and the nation as a whole. Plaza-Midwood, known for its architectural and social diversity, has been through the years a proposed enclave for Charlotte's New South elite, an at risk inner city area, and ultimately an urban success story. Plaza-Midwood's current prosperity can be attributed to the strength and vision of its citizens, who continue to preserve the character and history of their community. Plaza-Midwood owes its survival to a dedicated neighborhood organization. Through their efforts, much of the area has been declared an historic district.

The Hundred Story Home Kathy Izard,2018-06-26 What if you just trusted the whisper of calling placed on your heart? Kathy Izard was volunteering at Charlotte's Urban Ministry Center when an unlikely meeting with a homeless man changed the course of her life. She realized that serving at the soup kitchen was feeding her soul, but not actually solving the needs of the homeless population. Rather than brush it off and avoid what she now felt called to take on, she quit her job and took on what seemed like an insurmountable task—building housing for Charlotte's homeless. Woven together with this uplifting story of social action is Kathy's personal struggle with faith, forgiveness and fulfillment. In telling her story, Kathy invites you to consider rewriting your own. What's calling you? As crazy at it seems, it may be crazier not to try. This book will push you to do so much more than you ever thought possible.

North Carolina Real Estate George R. Bell, 1989-05

Real Estate WebographerTM Marc Grayson,2006-06-30 This book ensures Real Estate professionals are up-to-date on the latest Real Estate, web-enabled technologies. Real Estate agents are entrepreneurs by trade and look to establish an all-inclusive web presence around their good name. Given the array of web-enabled technologies currently on the market, this book provides a solid overview of core technologies that should be in an agent's tool-box. Web-enabled technologies highlighted include: agent websites, single-property websites, virtual tours, MLS/IDX/VOW/ILD technologies, neighborhood search, comparable market analysis (CMA) and automated valuation model (AVM) reports, electronic forms, online transaction management, and mobile technologies. Finally, independent contractors, such as virtual assistants, are highlighted as they can help maintain the web presence for top-producing, Real Estate agents. Real Products are showcased as case studies or examples; these products are from today's foremost technology providers for real estate professionals. Some of the products showcased include: ZipForm(R), RELAY

Manufactured & Modular Housing Marie S. Spodek, Steve Robinson, 2004

North Carolina Real Estate License Preparation Guide for Salespersons and Brokers George R. Bell, 1985-01-01

Whispering the Secrets of Language: An Mental Quest through Charlotte Nc Realtor

In a digitally-driven earth where screens reign supreme and quick connection drowns out the subtleties of language, the profound strategies and psychological subtleties hidden within words often go unheard. Yet, located within the pages of **Charlotte Nc Realtor** a fascinating fictional treasure pulsating with natural thoughts, lies an exceptional quest waiting to be undertaken. Written by a skilled wordsmith, that marvelous opus attracts viewers on an introspective trip, delicately unraveling the veiled truths and profound affect resonating within ab muscles material of each word. Within the mental depths of this moving review, we shall embark upon a honest exploration of the book is core subjects, dissect their captivating publishing model, and succumb to the effective resonance it evokes

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Charlotte Nc Realtor Introduction

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