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Michele La Rocca, Brunero Liseo, Luigi Salmaso

Nonparametric Statistics Michele La Rocca, Brunero Liseo, Luigi Salmaso, 2020-11-11 Highlighting the latest advances in nonparametric and semiparametric statistics, this book gathers selected peer-reviewed contributions presented at the 4th Conference of the International Society for Nonparametric Statistics (ISNPS), held in Salerno, Italy, on June 11-15, 2018. It covers theory, methodology, applications and computational aspects, addressing topics such as nonparametric curve estimation, regression smoothing, models for time series and more generally dependent data, varying coefficient models, symmetry testing, robust estimation, and rank-based methods for factorial design. It also discusses nonparametric and permutation solutions for several different types of data, including ordinal data, spatial data, survival data and the joint modeling of both longitudinal and time-to-event data, permutation and resampling techniques, and practical applications of nonparametric statistics. The International Society for Nonparametric Statistics is a unique global organization, and its international conferences are intended to foster the exchange of ideas and the latest advances and trends among

researchers from around the world and to develop and disseminate nonparametric statistics knowledge. The ISNPS 2018 conference in Salerno was organized with the support of the American Statistical Association, the Institute of Mathematical Statistics, the Bernoulli Society for Mathematical Statistics and Probability, the Journal of Nonparametric Statistics and the University of Salerno.

Environmental Issues in Supply Chain Management Paulina Golinska, Carlos Andres Romano, 2012-06-06 The aim of the book is to present the emerging environmental issues in organization and management of complex supply chains. The book includes set of solutions which show different stakeholders' viewpoints on sustainability. The scope of book takes into consideration how the emerging environmental regulation might be transformed into business practices. Therefore, the authors present the innovative approach to eco-friendly organization and coordination of logistics processes and supply chain configuration. A broad scope of practical solutions from different countries and industries is provided

**The secrets of influencer marketing** Stéphane Bouillet, Influence4You, 2020-06-18 Sometimes it's

difficult to find THE good idea to create your influence campaign and you don't always have the time to engage with in-depth competitive intelligence. This guide is here to inspire you and show you that the possibilities are endless! Be creative, stand out from the crowd, and find the inspiration for an influencer marketing campaign that fits YOU.

*Sustainable Supply Chain Management* Anicia Jaegler, Thierry Roques, 2023-10-10 Supply chains are now more essential than ever to the functioning of our society; however their environmental and societal impacts are often subject to well-founded criticism. Transforming a supply chain to make it more sustainable and responsible often requires a considerable amount of time and resources. The aim of this book is to present a number of simple best practices that can reduce these negative impacts and make supply chains more virtuous. *Sustainable Supply Chain Management* is a handbook for supply chain transformation. It explores the different facets of the supply chain, from product design or procurement to logistics operations management and performance. It offers a guide to actions for sustainable supply chain transformation, providing elements of the legal framework for possible actions

and tools for measuring the performance that can be achieved.

Culture économique, juridique et managériale (CEJM) 1re et 2e années BTS (2021) - Pochette élève Véronique Deltombe, Bruno Foray, Elizabeth Gonzalez, Damien Haury, Françoise Mubalegh, Luc Verdier, 2021-09-08 1 question du programme = 1 chapitre de l'ouvrage. Des ouvrages qui montrent la transversalité et la complémentarité des 3 disciplines (Économie, Droit, Management) au travers de l'étude d'une même entreprise ! Un objectif par double page, des documents issus du monde de l'entreprise, des ressources notionnelles. Des missions pour mettre l'étudiant en activité. Une préparation à l'examen : 10 cas pour s'entraîner à la fin de chaque chapitre et 2 cas transversaux en fin d'ouvrage. Une synthèse schématique accompagnée d'un lexique pour faire le point sur le chapitre. Numérique : de nombreuses vidéos et pour l'enseignant des synthèses de cours prêtes à l'emploi et modifiables. Cette nouvelle édition a été actualisée et revue dans un souci de simplification (questions et textes) pour tenir compte des retours d'usage et de la diversité des publics. SKETCHNOTE : synthèse dessinée, commentée, en vidéo

Strategie de contenu - ecommerce - seo - storytelling Eve Demange,Alexandra Martin,2020-08-27

« Content is king and semantic content is emperor! La clé de la visibilité sur le Web réside dans la qualité du contenu proposé sur un site. Merci donc à Alexandra et Ève de nous en dévoiler les arcanes pour une activité e-commerce, dans un un

*Social Commerce im interkulturellen Vergleich: Potentiale der Einbindung von Social Media in den E-Commerce* Mira Heimsoth,2013-08 Durch die immer stärkerere Einbindung von Social Media in den E-Commerce bildet sich zunehmend ein Social Commerce heraus. Während dem E-Commerce auf diese Weise eine soziale Komponente verliehen wird, kommt es außerdem zu einer fortschreitenden Kommerzialisierung sozialer Medien. Unter Berücksichtigung der Chancen und Risiken des Social Commerce sowohl für die Kunden als auch für die Onlineshop-Betreiber wird in dieser Studie, im Rahmen eines interkulturellen Vergleichs der Länder Deutschland und Frankreich, der Status quo sowie das Zukunftspotential des Social Commerce im Business-to-Consumer-Kontext aufgezeigt. Zu diesem Zweck erfolgt einerseits eine komparative Analyse der umsatzstärksten Onlineshops beider

L., um die Umsetzung des Social Commerce der Anbieter darzulegen. Andererseits wird zur Ermittlung der Wahrnehmung und Anwendung des Social Commerce auf Nutzerseite eine Onlinebefragung durchgeführt.

*Third International Workshop on Software Specification and Design* ,1985

*Prima's Official Guide to Seagate Crystal Reports 7* ,1999

**How to Grow your eCommerce Business** ,2022-10-21 Do you want to take your eCommerce sales and profits to the next level? How to Grow Your eCommerce Business will show you all the techniques and know-how needed to grow your online business. Learn how to turn your eCommerce store into a multi-channel business with customers worldwide. Written in plain English and full of practical advice, each of its 11 chapters focuses on a different aspect of trading online. Topics include selecting winning products, optimising channels such as Shopify, Amazon, Facebook, eBay and Google and delighting customers. The book is divided into three parts, each containing a focused set of chapters dealing with a different aspect of running a successful multi-channel online business. Part 1: The business of

eCommerce Part one explains how to win at the business of eCommerce. It takes a bird's eye view of the strategies eCommerce businesses use to succeed and how to measure and understand your business performance. Topics include: - Business metrics, including profit and margin calculation - Customer retention using email and other strategies - Inventory management, including purchasing and stock management - Inventory strategies, including dropshipping, white and own labelling Part 2: Increasing Website Sales Part two covers building a successful eCommerce site, measuring your website performance and using this information to maximise your online sales. Topics include: - Conversion rate optimisation - Search engine optimisation (SEO) - Paid Search, including Google Ads - Email marketing - Affiliate marketing - Social Media, including Facebook, Twitter, Pinterest and Instagram - Web Analytics using Google Analytics Part 3 Increasing sales through Online Marketplaces Part three focuses on Marketplaces, including eBay and Amazon. Online Marketplaces are great places to do business because they have millions of loyal customers and an international reach. Set-up costs are low and by publishing your inventory on these marketplaces, you will quickly



get incremental sales. Topics include: - Amazon, including Amazon advertising and Fulfilled by Amazon (FBA) - eBay, including eBay Sponsored Products - International marketplaces, including Walmart, Bol.com, Tmall and Cdiscount By following this book's advice, you will learn how to optimise your existing sales channels and find new sources of growth from an expert. ----- About the Author Trevor Ginn is a successful eCommerce entrepreneur and host of the eCommerce Odyssey Podcast. In this book, he has distilled his 15 years of hands-on experience into this digestible, jargon-free guide to building a thriving multi-channel online business.

**La révolution Supply Chain** Jean-Marc Soulier, 2022-05-27 La crise du COVID-19 a révélé au monde entier l'importance capitale de la supply chain, fonction ancrée dans l'opérationnel mais aussi hautement stratégique. Ce livre accessible et vulgarisateur, écrit par un spécialiste reconnu du domaine, donne un panorama complet des différentes facettes de la supply chain et de ses évolutions, en l'illustrant de bases pratiques simples et de nombreux cas issus d'expériences réelles. Il explore les dix défis supply chain au cœur de la transformation des entreprises, les grands enjeux qui

l'accompagne : satisfaction clients, vitesse et agilité, omnicanalité, transparence, développement durable ainsi que les leviers clés de performance que sont la digitalisation et la robotisation.

Merchandising management Jacques Dioux, 2013-02-25 Le merchandising est trop souvent réduit à des techniques de répartition des espaces et de présentation des produits qui ne sont qu'une partie du merchandising global de l'entreprise. C'est en cela que le guide « Merchandising Management » est innovateur, car, en intégrant tous les facteurs qui conditionnent le merchandising – et la multiplicité des actions qui en découlent – il constitue une méthode globale d'observation, d'analyse, de réflexion et d'action avec un but ultime : créer de la valeur, pour le client lui-même et pour l'entreprise. Ainsi, cet ouvrage décrit, avec de nombreux exemples, les actions merchandising à mener dans tous les domaines physiques et virtuels : acteurs, produits dérivés, offre commerciale, supply chain, transcanal, retailtainment, ergonomie des univers, lieux commerciaux physiques et virtuels, réseaux communautaires, nouvelle fidélisation client... Deux chapitres sont dédiés exclusivement aux nouvelles technologies interactives, omniprésentes dans tous les autres chapitres. Le dernier chapitre est, quant

à lui, consacré au repositionnement, condition absolue de l'efficacité pérenne du merchandising. On pourra découvrir en un seul coup d'oeil en 2e de couverture la galaxie des 21 étapes de la méthode et, en tête de chacun des 21 chapitres, les 21 galaxies spécifiques.

*B.A.-BA du marketing* Yves Pariot, 2023-05-12 Enfin un ouvrage qui répond aux questions pratiques que se posent ou se poseront un jour ceux qui font du marketing ! • Comment répondre aux besoins des clients ? • Quelle est la place de l'humour dans la façon de présenter une offre ? • Comment développer un produit ou un service ? • Comment fixer un prix de vente ? • Comment affiner la cible du produit ou du service ? • Comment distribuer et vendre les produits ? • Comment construire une offre ? • Qu'est-ce que le multicanal, le cross canal et l'omnicanal ? • Quelle est la place des réseaux sociaux pour les entreprises ? Avec plus de 100 réponses opérationnelles et concrètes chacun y trouvera l'éclairage, la méthode, l'outil ou la piste à exploiter pour structurer son analyse et élaborer sa stratégie marketing.

**Nouveaux Parcours – CEJM Tome unique BTS 1re et 2e années – Éd 2020 – Manuel FXL Jean-**

Charles Diry, Olivier Prévost, Alexis Vérité, Julien Véron, Régine Aidemoy, Grégoire Arnaud, Ludovic Babin-Touba, Didier Bertholom, Cédric Canis, Florent Chaumard, Isabelle Chaupart, Jean-Remy Mautouchet, 2020-05-14

Vous trouverez dans ce tome unique: Une lisibilité et une clarté de la mise en page pour un repérage facile au sein des 3 disciplines : droit, économie, management Des ouvertures de chapitre en vidéo pour lancer les thématiques Des documents très variés et accessibles aux élèves pour aborder les différentes notions d'économie, de droit et de management : textes courts, nombreux schémas et infographies, tableaux, photos Un questionnement progressif Sur toutes les doubles pages de cours : une rubrique Pour faire le point qui s'appuie sur une vidéo pour revoir l'essentiel des notions Des synthèses en schéma et définitions systématiques des mots-clés Un entraînement par chapitre accompagné de points méthodes Tout le programme des 2 années en un seul volume Une préparation au BTS tout au long de l'ouvrage sur 2, 4 ou 6 pages, pour une approche très progressive des notions dans chaque discipline : des entraînements par chapitre, tous les 2 ou 3 chapitres, par thème, etc. De nouvelles pages méthodes en lien avec l'examen Ce manuel est enrichi de ressources

numériques foucherconnect ! Des pictogrammes indiquent au fil des pages des liens vers des vidéos, des enregistrements audio, des jeux sérieux et des flashcards en accès direct sur [www.foucherconnect.fr](http://www.foucherconnect.fr).

Nouveaux Parcours - CULTURE ÉCONOMIQUE, JURIDIQUE ET MANAGÉRIALE CEJM 2e année Éd 2019 - Manuel FXL Ludovic Babin-Touba,Alexis Vérité,Didier Bertholom,Jean Charles Diry,Régine Aidemoy,Grégoire Arnaud,Cédric Canis,Florent Chaumard,Jean-Remy Mautouchet,Olivier Prévost,2019-04-03 3 thèmes étudiés en 2e année : L'impact du numérique sur la vie de l'entreprise Les mutations du travail Les choix stratégiques de l'entreprise Un manuel qui met en oeuvre la transversalité des disciplines Economie, Droit et Management à travers les thèmes à étudier, avec notamment : Un cas concret d'entreprise en entrée de thème qui fait ressortir l'enjeu et les différentes problématiques économiques, juridiques et managériales. Une structure par chapitre balisée par un code couleur qui distingue les 3 matières: rose = économie, vert = droit, orange = management. Et en fin de thème:- une page transversale pour comprendre l'articulation entre le cas d'entreprise et les

notions abordées en Economie, Droit et Management- un schéma de synthèse global (+ version rédigée en accès direct sur [foucherconnect.fr](http://foucherconnect.fr) et téléchargeables)- un cas d'entraînement transversal

Lancement dynamique des chapitres par une vidéo et ses questions associées Des documents attrayants, variés, à la portée des étudiants Des entraînements par chapitre avec un accompagnement méthodologique ciblé 1 rubrique lexicale par chapitre avec les mots clés et notions à maîtriser Ce manuel est enrichi de ressources numériques foucherconnect ! Des synthèses rédigées en accès direct sur [www.foucherconnect.fr](http://www.foucherconnect.fr), en complément des synthèses en schéma présentes dans le manuel.

*Pop-Up Retail* Ghalia Boustani, 2021-05-13 Ephemeral stores, also known as pop-up stores, have existed since the beginning of trade between consumers. They appeared in city centres, villages or other convenient places where they proposed an offering and then disappeared as soon as its offering was wearied. This is a very similar experience to the current phenomenon; ephemeral stores appear unannounced and disappear without notice or can morph into something else. Brands adopt these

stores because of the array of benefits they present and their characterizing features. Consumers, on the other hand, are not only positively reactive to ephemeral stores, they actively demand these novel, engaging, satisfying or beneficial stores more than ever as they provide them with constant change and surprise. Focusing on ephemeral retailing, this book aims to provide a clear understanding of what it is, how it developed and why it gained importance in today's busy retail scene. As many brands are adopting ephemeral stores into their distribution channels or using them as unique touchpoints, this book proposes a categorization of ephemeral retailing, explaining different ephemeral store vocations based on different brand strategies and objectives. With many professional opinions about ephemeral stores and a body of academic research developing, this book aims to combine all knowledge about the topic into one concise publication: it clarifies, consolidates and creates a clear understanding about the topic of ephemeral retailing that will inform future research and activity. The book is written for academics, students and retail professionals with an interest in relevant fields such as retail marketing and management, brand management and distribution.

**4D Printing, Volume 2** Frederic Demoly, Jean-Claude Andre, 2022-10-18 Who hasn't dreamed of seeing matter transformed in a way that suits you? This is the goal of 4D printing, using materials that can change in terms of shape and property under the effect of energy stimulation. From the description of the actions and actuators, the authors show the weaknesses that limit the industrialization of 4D printing processes; these are the modes of energy stimulation. To prepare for the future, two chapters are introduced: "Material-Process Duality in Industrial 4D Printing" and "How to Approach 4D Printing in Design". If the capture and reuse of 4D printing knowledge is necessary for this objective, the conclusion leaves the existing myth around the 4D printing theme and proposes a "draft" roadmap that should be the subject of reflection and scientific debate on a concept that is still immature, but full of promise.

*From Additive Manufacturing to 3D/4D Printing 3* Jean-Claude André, 2018-03-07 With a turnover of some 5-15 billion  $\square$  / year, the additive manufacturing has industrial niches bearers thanks to processes and materials more and more optimized. While some niches still exist on the application of



additive techniques in traditional fields (from jewelery to food for example), several trends emerge, using new concepts: collective production, realization of objects at once (without addition Of material), micro-fluidic, 4D printing exploiting programmable materials and materials, bio-printing, etc. There are both opportunities for new markets, promises not envisaged less than 10 years ago, but difficulties in reaching them.

E-Commerce and Web Technologies Derek Bridge,Heiner Stuckenschmidt,2017-02-13 This book constitutes revised proceedings of the 17th International Conference on E-Commerce and Web Technologies, EC-Web 2016, held in Porto, Portugal, in September 2016, in conjunction with DEXA. The 13 papers presented in this volume were carefully reviewed and selected from 21 submissions. They were organized in topical sections named: recommender systems; data management and data analysis; and business processes, Web services and cloud computing.

**Ultimate Economic Conflict between China and Democratic Countries** C.Y.C. Chu,P.C. Lee,C.C. Lin,C.F. Lo,2022-05-05 This book investigates various dimensions of the economic conflicts between

the US – and other democratic market-economy countries – and state-capitalist communist China in the past decade, examining how differences in institutions and ideology bring these about. Through the lens of institutional analysis, the book elaborates and explains the underlying institutional designs and reasons behind the disputes, highlighting how such variances are embedded and reflect fundamental value divergences between China and other democratic countries. This book will be of key interest to scholars, students, and practitioners in law, economics, political sciences, international relations, international organisations and global governance.

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