

Biz For Android

Mark Rollins

The Business of Android Apps Development Mark Rollins, Roy

Sandberg, 2013-07-22 The growing but still evolving success of the Android platform has ushered in a second mobile technology "gold rush" for app developers. Google Play and Amazon Appstore for Android apps has become the second go-to apps eco for today's app developers. While not yet as large in terms of number of apps as iTunes, Google Play and Amazon Appstore have so many apps that it has become increasingly difficult for new apps to stand out in the crowd. Achieving consumer awareness and sales longevity for your Android app requires a lot of organization and some strategic planning. Written for today's Android apps developer or apps development shop, this new and improved book from Apress, *The Business of Android Apps Development*, Second Edition, tells you today's story on how to make money on Android apps. This book shows you how to take your app from idea to design to development to distribution and marketing your app on Google Play or Amazon Appstore. This book takes you step-by-step through cost-effective marketing, public relations and sales techniques that have proven successful for professional Android app creators and indie shops—perfect for independent developers on shoestring budgets. It even shows you how to get interest from venture capitalists and how they view a successful app vs. the majority of so-so to unsuccessful apps in Android. No prior business knowledge is required. This is the book you wish you had read before you launched your first app! What you'll learn How to take your app from idea to design to development to distributing and marketing your app on Google Play or Amazon Appstore How do Venture Capitalists validate new App Ideas, and use their techniques. How to monetize your app: Freemium, ads, in-app purchasing and more What are the programming tips and tricks that help you sell your app How to optimize your app for the marketplace How to marketing your app How to listen to your customer base, and grow your way to greater revenue Who this book is for This book is for those who have an idea for an app, but otherwise may know relatively little about entrepreneurship, app development, or even business in general. You should be able to pick up this book and feel like someone is holding your hand as they go through the process of evaluating your idea, learning to code, placing your app in the marketplace, marketing your app, and finally, improving your app to meet the needs of your customer base. Table of Contents 1. The Android Market: A Background 2. Making Sure Your App Will Succeed 3. Legal Issues: Better Safe Than Sorry 4. A Brief Introduction to Android Development 5. Develop Apps Like a Pro 6. Making Money with Ads on Your Application 7. In-App Billing: Putting A Store in Your Application 8. Making App Marketplaces Work for You 9. Getting The Word Out 10. After You Have A User Base

The Business of Android Apps Development Mark Rollins, 2012-02-01 The growing but still evolving success of the Android platform has ushered in a second mobile technology "gold rush" for apps developers, but with well over 100,000 apps and counting in the Google Android Market and now the Amazon Android Appstore, it has become increasingly difficult for new applications to stand out in the crowd. Achieving consumer awareness and sales longevity for your Android app requires a lot of organization and some strategic planning. Written for today's Android apps developer or apps development shop, *The Business of Android Apps Development* shows how to incorporate marketing and business savvy into every aspect of the design and development process, giving your application the best possible chance of succeeding in the the various Android app stores and markets. This book takes you step-by-step through cost-effective marketing, public relations and sales techniques that have proven successful for professional Android app creators and indie shops—perfect for independent developers on shoestring budgets. No prior business knowledge is required. This is the book you wish you had read before you launched your first app!

App Marketing, This is Real Android Marketing Jin Kim, 2014-06-20 - Length :

260 pages (PDF book pages) "It is a step-by-step guide book for marketing which comprises market research for boosting profitability, marketing strategy, pricing strategy, and measuring performance after launching." 1. Based on global cases, it contains all kinds of practical methods to launch apps globally and to boost profitability of mobile apps 2. It presents the analysis of app data, operation, application guidelines, the inflow of users based on concrete numbers like KPIs and practical methods of how to analyze it. 3. It suggests strategic frameworks covering App Indexing, ASO(App Store Optimization), SEO(Search Engine Optimization), mobile webs, blog marketing, SNS marketing, PR, and even design, realization and operation of mobile app marketing. "App marketing, how can we start and operate?" The key for success in mobile app business is to completely integrate these three components: product strategy, content strategy and marketing strategy [Table of Contents]

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Now that app business is creating a new paradigm, This is the Real Android Marketing is a must-read book for everyone who is interested in or related to android app business- student, app marketer, app designer, app developer, and app businessman- regardless of the fields. The author has accumulated experiences and insights by mastering diverse businesses in web and app as a former developer and businessman who majored in management and put them into this book in ways for readers to understand easily with his own wit. The android market is already overflowing with so many excellent apps just for you to jump in only with business plan and app development ability. The author emphasizes that the key for success in this unstable reality is the business that organically combines product strategy, contents strategy, and marketing strategy. With the know-how's of this author who has both theory and actual experience, lead your app plan, development, marketing, and business to success.

The Everything Guide to Mobile Apps Peggy Anne Salz, Jennifer Moranz, 2013-02-18 Expert advice on how to succeed in the mobile market!

Experts estimate that mobile app revenues will nearly quadruple over the next few years, but for many business owners and entrepreneurs, figuring out how to affordably create and market an app is a daunting challenge. But it doesn't have to be! With *The Everything Guide to Mobile Apps*, you'll learn all you need to know about creating a mobile app without breaking the bank account. In this book, you'll discover: What to consider when developing an app Which format best fits your needs and budget How to stand out in the app market The benefits of including apps in a marketing strategy How creating an app can improve business revenue From the development stage to marketing and beyond, *The Everything Guide to Mobile Apps* will help you develop an app that attracts more customers and boosts your business's revenue.

Google My Business 2.0 Training guide (1, #2) Laura Maya, 2019-04-17 Any business that serves customers locally needs to be on Google My Business (GMB). It offers the greatest impact for brands seeking local exposure. Google My Business is, without a doubt, a market pioneer when it comes to empowering small businesses and enables them to connect with their customers directly. If you think that was impressive, wait until you hear this: 84% of consumers turn to search engines to find out information for a local purchase and much of that information comes from a company's GMB listing. Customers who find a brand through their Google My Business listing are up to 50% more likely to make a purchase. According to Google research data - "businesses which continuously keep updating photos on their listings tend to receive 42% more requests for directions on Google Maps. They also get 35% more clicks through to their websites And despite these advantages, 56% of local stores are yet to claim their local listing on Google. The above trend suggests that more consumers are looking for local businesses. So, if you haven't optimized your business for Google local search, you are failing to take advantage of this significant opportunity. Well, We have put together all the resources you need to tap into this incredible marketing potential. Use this guide to ensure you've completed your Google My Business listing correctly, and optimized all possible facets of the tool to get the most leverage for your business on Google and third-party platforms that use the Google Maps API to generate location information for users. Introducing.... *Google My Business 2.0 Training Guide* Discover how to master google my business and leverage it to grow your online business brand! Would you like to expand your local search marketing strategy with a powerful, free marketing tool that has the potential to funnel dozens, if not hundreds, of customers to your website or front doors? Finding a local business that fits your needs is remarkably easy this day and age, thanks to the information provided by Google's free tool: Google My Business (GMB). GMB has proven itself to be an essential tool in local SEO for small and big businesses alike. Perfectly created GMB listings answer the right questions for the overwhelmed customers as they start searching for options. And this is why: 80% of smartphone users are more likely to purchase from companies whose sites/apps help them easily find answers to their questions. A visibly unique and informative GMB listing can draw the attention of a large number of customers towards your website and ultimately increase your brand awareness. So, here we are with our Awesome Google My Business 2.0 training guide which covers: • How to get Started with creating and claiming your GMB account • How can you improving Local SEO and how it affects your Company's GMB Page Rankings • In what ways you can Improve Google Places Page Ranking • What are the important things you might not know about Google My Business categories • How Can Restaurants Use Google My Business For Menu Listing & Local Posts and rank higher in local SEO. And much more!

How to Start a Home-based Mobile App Developer Business Chad Brooks, 2014-01-07 With the app market exploding, app designers will need a solid how-to guide to help them start their home-based business. This book will guide the reader through all the steps from design to marketing.

Google My Business 4.0 Training Guide Laura Maya, 2022-02-17 Google My

Business, now known as the Google Business Profile enhanced as a free service that helps small businesses manage their online presence. It allows them to create a Google Business profile page, which is a dedicated page for their business on Google Maps, Google search and other Google products all together in one place Google, and the pandemic has made GMB into the most important local marketing tool for SMBs and multi-location brands. The search engine has easily retained its position as the most popular search engine in the world, with over 92% of the search market share, and it is only growing. Therefore, it is vital for businesses to optimize their sites for Google search. For all businesses, business profile is an essential part of any business's online presence and is often the first place customers look for up-to-date information about your company. In the age of Covid-19, this is more true than ever, they're going to Google your business's name and check the right-hand panel for the information they need. Creating, authenticating, and correctly optimising your business account is a priceless opportunity, which is why you should make use of it to the maximum and here with ; Google My Business 4.0.Training Guide this book is the 4th book in a series under the same title, of which we maintain the same will assist every business to enhanced their Google Business Profile In each chapter of the guide, we'll cover a different topic, you should have a foundational understanding of what Google My Business is and how to use it to gain more visibility in local search for your, or your client's business. Using the strategy and information provided in our Mastery Guide, you will master the essentials of claiming and optimizing an effective GMB listing that will get you top rankings. Throughout the guide, keep your eyes peeled for top tips, expert advice, and recommended resources. This course additional some of the recent critical update including : -Latest features and updates to Google My Business -How To Add Keywords To Google My Business Profile? -What are GMB Insights and Analytics and How to use them? -How to create them and tips for creating winning Google My Business Posts - Tips for Practitioner Listings in the profile -What are the big mistakes to avoid with Listings and how to fix them -What is Google Knowledge Panel, how to create it and edit it. - Why are Google Reviews Important, How to Track them, how to respond to them. - Business Case studies And so much more! The events of the past year have catapulted GMB into the digital marketing spotlight. • Every month an average business gets 59 actions from GMB listing & 49% of the business gets 1,000+ views monthly. • Eighty-six percent of people look at the location of a business through Google Maps (Backlinko, 2020). • Businesses enjoyed a 61 percent increase in calls from January to July 2020 thanks to their listing (Small Business Trends, 2020). • More than 5 percent of views on its page result in a conversion (Search Engine Journal, 2019). • Mobile queries centred around "where to buy" and "near me" keywords increased by over 200 percent in the last two years. Amid the Covid-19 pandemic, it's more crucial than ever that you utilize and optimize GMB to display accurate, updated information about your business. Using the strategy and information provided in our Mastery Guide, you will master the essentials of claiming and optimizing an effective GMB listing that will get you top rankings. So, consider getting our comprehensive and up-to-date guide jam loaded with the latest and best-in-the-industry knowledge about GMB.

Google My Business Laura Maya, 2018-01-23 Learn how to set up, use and get the most out of Google My Business! With Google handling more than two trillion searches a year, and nearly half of those having local intent, it's safe to say that having a local presence for your business is huge. And that all starts with a Google My Business listing. Well, here is an excellent opportunity to harness all the persuasive power of Google My Business Platform, claim your business on Google Maps, building your website's authority and boost your business Local consumers are increasingly searching online for shops, grocery stores, restaurants, car dealers, realtors and other businesses in their local area. According to Google, four out of five

people use search engines to find local information, like a company's business hours, address, phone number, online reviews, busy times and more. Have You Taken a Look at Google's Local Listing Platform? Google's new listing platform "Google My Business" has replaced Google+ Local and Google Places; instead, you will use Google My Business to manage your search, Maps, and Google+ account all from this ONE convenient location. Getting a local business listed on Google My Business (GMB) and other online directories is one of the fastest and easiest ways to get a local business to start showing up for local search results on Google. Before we dive in further, let's take a look at some facts:

- 72% of consumers who perform a local search visit a store within 5 miles distance.
- 50% of local searches lead to store visits within one day.
- 78% of Local mobile searches result in an offline purchase.
- 51% of smartphone users have discovered a new company or product when searching from their smartphone.
- More Google Searches takes place on mobile devices than on computers in 10 countries including US and Japan.
- Businesses with detailed and complete online Google My Business listings are twice as likely to be considered reputable by consumers.
- Adding photos to your business listing will drive 42% more requests for driving directions on Google Maps and 35% more clicks to your website.

In today's digital marketing and advertising economy, Google is the number one way that your prospects and new customers are going to gather information about your business. In this high-impact Training Guide, we'll walk you through the exact process of making a successful Google My business profile step by step and optimizing it for best performance.

How to Build a Billion Dollar App George Berkowski, 2014-09-04 THE ULTIMATE GUIDE TO BUILDING AN APP-BASED BUSINESS 'A must read for anyone who wants to start a mobile app business' Riccardo Zacconi, founder and CEO King Digital (maker of Candy Crush Saga) 'A fascinating deep dive into the world of billion-dollar apps. Essential reading for anyone trying to build the next must-have app' Michael Acton Smith, Founder and CEO, Mind Candy Apps have changed the way we communicate, shop, play, interact and travel and their phenomenal popularity has presented possibly the biggest business opportunity in history. In *How to Build a Billion Dollar App*, serial tech entrepreneur George Berkowski gives you exclusive access to the secrets behind the success of the select group of apps that have achieved billion-dollar success. Berkowski draws exclusively on the inside stories of the billion-dollar app club members, including Instagram, Whatsapp, Snapchat, Candy Crush and Uber to provide all the information you need to create your own spectacularly successful mobile business. He guides you through each step, from an idea scribbled on the back of an envelope, through to finding a cofounder, building a team, attracting (and keeping) millions of users, all the way through to juggling the pressures of being CEO of a billion-dollar company (and still staying ahead of the competition). If you've ever dreamed of quitting your nine to five job to launch your own company, you're a gifted developer, seasoned entrepreneur or just intrigued by mobile technology, *How to Build a Billion Dollar App* will show you what it really takes to create your own billion-dollar, mobile business.

Google My Business 3.0 Training Guide Laura Maya, 2020-08-15 Google My Business (GMB) is an essential tool for businesses today and for the future. Although Google My Business has been around for a long time, it has grown in its importance as more users use search engines to find information about a local business, even more so during the COVID-19 pandemic. Here is an excellent opportunity to learn how to use Google My Business to generate trust with your customers, increase customer expansion for your business, and help companies' cash upon more ROI. Google My Business is a powerful tool that can transform how you drive customers to your local brick and mortar business and further develop trust with new and existing customers. If you have not claimed your business and/or optimized your profile recently on Google, there is no better time than the present.

- It has been reported that

46% of all Google searches are looking for local information. Many of those searches result in, "Zero-Click Searches". • Research shows that 92% of online buyers like to compare brands online before buying something. And most of them head to Google Search to find businesses they would like to purchase from. • Additionally, 49% of all Google My Business listings get more than 1000 searches every month, while 96% of the listings are seen 25 times per month, at least. • 56% of the people who see your GMB listing will click through to your website, while another 24% will call your business directly. That is great news for businesses that want to survive and thrive despite the challenging economic conditions. Google My Business 3.0 ! This guide will discuss why your Google My Business listings are important for your local SEO strategy, as well as the process of creating and optimizing your listing and all the answers about utilizing this platform. All in all, it is jam loaded with information on how you can increase your visibility on Google and rank higher and drive more customers to your business. This ebook covers some of the following important features including : • What is the importance and benefits of having a Google My Business Listing in present times? • Important Google My Business Covid-19 Updates - changes done by Google during the pandemic. • AN overview of Latest and awesome new Google My Business Features for your Business • Google My Business Technical Set up Guide covering all How To's - step by step This is a comprehensive ebook on creating a successful and well optimized GMB listing which is crucial to getting in front of your customers before the competition. Google My Business complements your existing website by giving your business a public identity and presence with a listing on Google, the most popular search engine in the world.

The Small Business Guide to Apps Dave Howell, 2011-12-05 If you thought that the app market was just about games and big brands, think again. Businesses of every size in every sector have built their own apps and are reaping real commercial rewards. Because of the relatively low cost of entering the app market, smaller enterprises can level the playing field, often outstripping their larger competitors simply because they have developed and marketed an app that delivers a service that their consumers are looking for. This book isn't about how apps can help you run your business more efficiently, or an in-depth tutorial about how to create an app for your enterprise. Instead, it provides a unique introduction and overview of the possibilities for any small or growing business. It's a focused guide about the business of apps for those whose time is money. Connecting with customers over their mobile phones and tablets allows a more intimate and ultimately more lucrative link between businesses and consumers to be established. With this latest book in the popular Business Bites series, you can help your business take the first steps into an exciting and growing marketplace.

The Business of iPhone App Development Dave Wooldridge, Michael Schneider, 2010-08-26 The phenomenal success of the iPhone and the iPod touch has ushered in a "gold rush" for developers, but with well over 100,000 apps in the highly competitive App Store, it has become increasingly difficult for new apps to stand out in the crowd. Achieving consumer awareness and sales longevity for your iPhone app requires a lot of organization and some strategic planning. This book will show you how to incorporate marketing and business savvy into every aspect of the design and development process, giving your app the best possible chance of succeeding in the App Store. The Business of iPhone App Development was written by experienced developers with business backgrounds, taking you step-by-step through cost-effective marketing techniques that have proven successful for professional iPhone app creators—perfect for independent developers on shoestring budgets. Although there are a few iPhone app marketing books on the horizon, they appear to tackle the subject from purely a marketer's perspective. What makes this book unique is that it was written by developers for developers, showing you not only what to do, but also how to do it, complete with time-saving resources

and ready-to-use code examples. No prior business knowledge is required. This is the book you wish you had read before you launched your first app!

Mobile App Development for Businesses Maja Dakić, 2023-09-14 Digitize your business operations both internally and externally with well-structured app design. Customers today turn to mobile when searching for their future vendor. This book is your step-by-step guide through the process of building mobile apps that meet their needs as well as the needs of your staff. Structure a mobile app that targets your company's specific needs and prepare your technical systems for eventual "bumps in the road". Before we start, we will check the reasons why your business needs a mobile app. Listing advantages and what makes a mobile app an ideal platform and resource for growing your serviceable available market and revenue. As many companies burn money on failed mobile app projects, we will review the best practices on how to outline your app ideas and create a mobile product roadmap. We'll explore the process to start mobile app development—from an initial idea to the final product. We'll look at the setbacks in development that can cost you a successful outcome, and we'll outline proven practices and features that lead to success no matter what industry you operate in. You'll understand the dynamics of mobile app development, and the best ways to ensure that your mobile app serves your company's goal for further growth. Because any great business today starts with a solid digital foundation. Put theory into practical use by following some basic principles for your new digitized business with external and internal use of mobile apps. No matter if you want to develop a mobile app for your company's internal or external purposes, we'll outline pros and cons for outsourcing mobile development and the issues to pay attention to. If you decide to go with an external technical partner, we'll outline the most important aspects when choosing your outsourcing development partner. See exactly how these basic principles work and make them serve your goals. We'll cover how to troubleshoot common mobile app design, usability, and promotion issues. And finally, you'll future proof your mobile app, so your users don't abandon your app and serve as brand ambassadors. What You'll Learn Launch and position your app in the market Develop apps for internal and external audiences Collect and incorporate user feedback Who This Book Is For Entrepreneurs, business owners, directors, and executives wishing to grow their businesses and expand their reach in the market. Previous technological experience is helpful but not required.

Mobile App Marketing And Monetization Alex Genadinik, 2014-07 This is a very to the point book with many actionable tips and strategies for how to promote your mobile app (iPhone or Android), make money from your smartphone applications, and generally treat it as a real business. Many of the strategies are simple and effective, and you can begin working on them as early as today.

Starting an iPhone Application Business For Dummies Aaron Nicholson, Joel Elad, Damien Stolarz, 2009-09-29 How to create a profitable, sustainable business developing and marketing iPhone apps iPhone apps are hot; the average app is downloaded more than 30,000 times. If you have some great apps in mind, *Starting an iPhone Application Business For Dummies* will show you how to produce and market them effectively. *Starting an iPhone Application Business For Dummies* provides clear, reliable business information to help developers and entrepreneurs create a profitable, sustainable business in this new and exciting market. Identifies what goes into a successful iPhone application business Helps you find the market niche your applications can fill, market and promote your business, and build your brand Explains how to develop a pricing strategy, build your applications efficiently, and get them into the App Store Explores finding a sustainable revenue model, including free trials, social media models, ad-based revenue models, and subscription models Demonstrates effective ways to provide service and support to customers Written by a team that combines knowledge of iPhone app development with sound business experience *Starting an iPhone Application Business For*

Dummies can help you turn your ideas into income.

Google Business Solutions All-in-One For Dummies Bud E. Smith, Ryan C. Williams, 2009-04-29 If you have a small business, you'll love the Google tools that are available at little or no cost. Google Business Solutions All-in-One For Dummies shows you how to use them all! Eight self-contained minibooks cover Google Apps, Google search tools for business, highlighting your business, creating a Web site with Google Sites, Google tools for your site, Google Ads and Analytics, securing business information, and getting noticed with Google Gadgets. As if that wasn't enough, there's a Google AdWords™ gift card worth \$25 inside the book, too! Get e-mail, calendar, online documents and records, and more, free in Google Apps Provide directions to your business, reviews, access to products and services, and even coupons online with Google Maps and Google Base Use Google Docs, Checkout, and other tools to give your site all the e-commerce features Track traffic and get advertisers with Google Ads and Analytics Choose tools to keep your e-mail, servers, computers, and files safe Create gadgets that promote your business and add value to your site Learn the secrets of search engine optimization the Google way You'll also find out how to use coupons effectively, how to keep e-mail and instant messaging safer, and how to make the most of Google AdWords. Google Business Solutions All-in-One For Dummies really DOES have it all!

PUSHing Profits Cheryl Paulsen, 2012-06-30 Nearly half a billion smartphones were sold worldwide in 2011 alone. 67 million iPads were purchased in its first two years in the market; that's the largest product launch in history. A platform shift took place in 2011—for the first time, sales of smartphones and tablets eclipsed desktop and notebook sales. For the first time since the launch of cell phones, people are spending more time on mobile devices—and using mobile apps—than the desktop platform browsers. People are on the go, and they need technology that keeps up with them. I decided to write this book because I have encountered many businesspeople who lack the knowledge and confidence to join the mobile app revolution. In these pages, you'll find a wealth of information and step-by-step guidance to move you toward the essential launch of your business's mobile app. I've also extended the value you will receive here by providing four additional bonuses on my website, www.thebookonmobileapps.com. "The Book on Mobile Apps lives up to its name. It truly is the ultimate guide for small businesses. Cheryl Paulsen delivers creative thinking, proven strategies, and vast knowledge about the value of mobile apps for small businesses. Her book is timely, informative, and a must-read for any entrepreneur today." —Raymond Aaron, author of *Double Your Income Doing What You Love*

How to Make an App Business Steven Højlund, Christian Nielsen, 2020-09-28 THE ULTIMATE GUIDE TO BUILDING AN APP-BASED BUSINESS Do you have a great app idea but no coding skills? 'How to Make an App Business' contains no get-rich-quick talk, but just exactly what you need to go from idea to app business. 'How to Make an App Business' guides you all the way from idea to launching your app and making a business out of it. The book covers proven and essential steps to build a killer app, get your app off the ramp with solid marketing, and make a viable business. From this book you will learn how to: Build and test early prototypes before starting programming Research target users and understand what value your app will create Select the key MVP-features that makes your app deliver maximum value Choose the technology your app business is running on Gauge the cost of your app and choose the best way to build it Select your marketing mix and get your app off the ground The book is an easy-to-read and to-the-point guide for non-tech founders. It gives the reader concrete steps and models to prioritize features that users will love. It guides the reader to make the right product choices that can save years of development and millions of dollars. Finally, the book clarifies how to choose the right business model and how to take an app to market with the right app marketing. 'How to Make an App Business' is based

on the university textbook *From idea to app - This is how you do it!* by the same authors. The authors draw on their combined experiences from teaching university classes in digital innovation and entrepreneurship, starting app businesses, and consulting more than 100 businesses on digital strategy and digital product development from one of Europe's leading app agencies.

Programming Business Applications for the Android Tablet James Sheusi, 2014
In this book, James C. Sheusi provides a quick start for prototyping applications on the mobile platform for the business applications programmer—focusing on such common business uses as database management, web-based user interfaces, and graphic representation of data.

The Mobile Commerce Revolution Tim Hayden, Tom Webster, 2014-10 Explains how mobile commerce has transformed consumer behavior and the competitive culture, and offers business strategies for profiting in this environment.

Ignite the flame of optimism with *Crafted by is motivational masterpiece*, Find Positivity in **Biz For Android**. In a downloadable PDF format (PDF Size: *), this ebook is a beacon of encouragement. Download now and let the words propel you towards a brighter, more motivated tomorrow.

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Biz For Android Introduction

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